# MOBI摩比

MOBI Development Co., Ltd. 摩 比 發 展 有 限 公 司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

Stock Code 股份代號: 947

**INTERIM REPORT** 中期報告 2012



# Contents / 目錄

- O2 CORPORATE PROFILE 公司簡介
- 03 financial highlights 財務概要
- 04 MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析
- TOTHER INFORMATION 其他資料
- 29 CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME 簡明綜合全面收益報表
- 30 CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 簡明綜合財務狀況報表
- 32 CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 簡明綜合股本變動報表
- 34 CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS 簡明綜合現金流量報表
- 35 NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 簡明綜合財務報表附註

## Corporate Profile 公司簡介

MOBI Development Co., Ltd. (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability on 16 December 2002. The shares of the Company were listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 17 December 2009 (Stock Code: 947).

We operate through our subsidiaries MOBI Antenna Technologies (Shenzhen) Co., Ltd. ("MOBI Shenzhen"), MOBI Telecommunications Technologies (Ji An) Co., Ltd. ("MOBI Jian"), MOBI Technologies (Xi An) Co., Ltd. ("MOBI Xian") and MOBI Technology (Hong Kong) Limited ("MOBI HK").

We are one of the few one-stop providers of wireless communication antennas and base station Radio Frequency ("RF") subsystems in China. Our business consists of the design, manufacture, marketing and sale of antennas, base station RF subsystem and solutions that are the required components of mobile communication coverage systems, including, wireless access systems (WiFi and PHS), 2G (GSM and CDMA), 3G (TD-SCDMA, CDMA 2000, W-CDMA and WiMax), satellite communication and microwave transmission networks. We sell our products to network operators in China and overseas directly for deployment into the networks they are constructing and operating. We also sell our products to some of the world's leading wireless network solution providers who incorporate our products into their wireless coverage solutions, such as their proprietary base stations, which they then sell to network operators worldwide.

We are committed to providing quality and sophisticated products and building long term relationships with our customers.

摩比發展有限公司(「本公司」)於2002年12月16日在開曼群島註冊成立為獲豁免有限責任公司。本公司股份於2009年12月17日在香港聯合交易所有限公司(「聯交所」)上市(股份代號:947)。

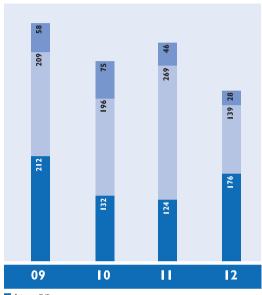
本公司透過子公司摩比天線技術(深圳)有限公司(「摩比深圳」)、摩比通訊技術(吉安)有限公司(「摩比吉安」)、摩比科技(西安)有限公司(「摩比西安」)及摩比科技(香港)有限公司(「摩比香港」)經營業務。

本公司為中國少數的一站式無線通信天線及基站射頻(「射頻」)子系統供應商之一。本公司的業務包括設計、製造、營銷和銷售天線、基站射頻子系統與解決方案,該等產品是移動通信覆蓋系統的必需部件,包括無線接入系統(WiFi和PHS)、2G(GSM及CDMA)、3G(TD-SCDMA、CDMA2000、W-CDMA和WiMax)、衛星通信網絡及微波傳輸網絡。本公司直接向中國和海外的網絡運營商銷售產品,以供配置於其構建及經營的網絡。本公司亦向若干全球領先的無線網絡方案供應商銷售產品,而後者將本公司產品整合於其無線覆蓋方案(如其專有基站)中,繼而銷售予世界各地的網絡運營商。

本公司致力於提供高質量的先進產品並與客 戶建立長期的關係。

# Financial Highlights 財務概要

## Analysis of revenue by business type for the six months ended 30 June (unaudited) 按業務分類的收入分析 截至6月30日止六個月(未經審核) (In RMB million) (人民幣百萬元)

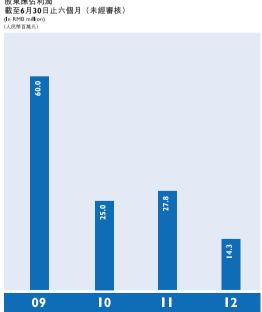


Mntenna 天線

■ Base station RF subsystem 基站射頻子系統

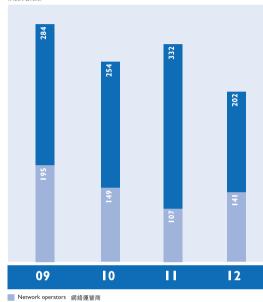
Coverage extension solution 覆蓋延伸方案

### Profit attributable to shareholders for the six months ended 30 June (unaudited) 股東應佔利潤



## Analysis of revenue by customer type for the six months ended 30 June (unaudited) 按客戶類型分類的收入分析 截至6月30日止六個月(未經審核)

(In RMB million) (人民幣百萬元)



Profit margin for the six months ended 30 June (unaudited) 利潤率

截至6月30日止六個月(未經審核)

■ Network solution providers 網絡方案供應商



Gross profit margin 毛利率

— Net profit margin 淨利率

### **BUSINESS AND FINANCIAL REVIEW**

#### Revenue

The Group's unaudited consolidated revenue for the six months ended 30 June 2012 amounted to approximately RMB342.8 million, representing a decrease of 21.9% as compared with RMB439.1 million in the corresponding period of 2011. Sales of antenna system increased by approximately 41.2% to approximately RMB175.8 million. Whereas, sales of base station RF subsystem and products of coverage extension solution decreased by approximately 48.2% and 39.6% to approximately RMB139.1 million and RMB27.87 million, respectively. Revenue from products of dual/multiple and 3G usage increased by approximately 35.8% to approximately RMB185.2 million when compared with the corresponding period of 2011.

### Antenna system

The Group's products of antenna system are primarily sold to domestic network operators and network operators in overseas markets (for example in emerging markets such as India and Southeast Asia); whilst a portion of our products of antenna system are sold to operators worldwide by way of network solution provider customers such as ZTE Corporation.

### 業務及財務回顧

### 收入

本集團截至2012年6月30日止六個月的未經審核綜合收入約為人民幣3.428億元,較2011年同期人民幣4.391億元減少21.9%。天線系統產品的銷售額增加約41.2%至約人民幣1.758億元。然而,基站射頻子系統及覆蓋延伸方案產品的銷售額分別減少約48.2%及39.6%至約人民幣1.391億元及人民幣2,787萬元。運用雙頻/多頻及3G之產品的收入較2011年同期增長約35.8%至約人民幣1.852億元。

### 天線系統

本集團的天線系統產品主要銷售給中國國內 的網絡運營商,以及海外市場的網絡運營商 (如印度、東南亞等新興市場),亦有部分 天線系統產品透過網絡解決方案供應商客戶 (如中興通訊),銷售給全球的運營商客戶。

Revenue from sales of products of antenna system increased by 41.2% to approximately RMB175.8 million as compared with the corresponding period of 2011. Of which revenue from our GSM/CDMA antenna increased significantly by 79.0% to approximately RMB68.71 million as compared with the corresponding period of 2011. In the second half of 2011, the Group began to enter the Japanese market and successfully secured orders of antennas as the technologies and workmanship of our products were well received by customers. During the first half of 2012, sales of products of antenna system to Japan increased significantly compared with 2011 and accounted for 6% of the sales of the Company up to the second half of 2012. Meanwhile, through system equipment manufacturers, the Group received from Indian operators such as BSNL bulk purchase orders of antennas for turn-key projects, the delivery of part of which was completed in the first half of the year. At the same time, the demand of domestic operators recovered. The Group occupied a leading supply share. Besides, as procurement tender for the previous year was postponed to the end of the year, the delivery of some orders were postponed to the first half of 2012. All these drove the growth of revenue from antenna system products in the first half of 2012. In addition, revenue from products of dual/multiple and 3G usage of the Group increased approximately 35.8% over the corresponding period of 2011 to approximately RMB185.2 million. The Group believes multi-system stations are becoming the trend in network construction. Therefore, multi-frequency/multi-system antenna will also become the trend of development in future products of antenna systems. The business developments of the Group referred to above will help to maintain its competitive edge in the technology aspect.

Procurement by PRC domestic network operators has demonstrated periodical fluctuation in recent years, with the volume acquired generally being higher in the second than the first half of the year. Overseas projects are also expected to begin delivery in the second half of 2012. Therefore, it is expected that products of antenna systems will continue to see positive growth.

天線系統產品的收入較2011年同期增加 41.2%至約人民幣約1.758億元。其中本集團 的GSM/CDMA天線錄得大幅增長,較2011 年同期增長79.0%至約人民幣6,871萬元。 在2011年下半年,本集團開始進入日本市 場,產品技術與工藝水平得到客戶認可並順 利接到天線訂單。2012年上半年,向日本銷 售的天線系統產品較2011年有顯著增長,至 2012年上半年已佔公司銷售額的6%。與此 同時,本集團透過系統設備商,接到印度運 營商(如BSNL) turn-key項目的天線規模採購 訂單,部分在上半年完成交付。與此同時, 國內運營商需求有所復蘇,本集團的供應份 額居前,兼之上年採購招標遞延至年底,有 部分訂單延至2012年上半年交付,都推動 了2012上半年天線系統產品的收入增長。另 外,本集團運用雙頻/多頻及3G之產品的 收入較2011年同期增長約35.8%至約人民幣 1.852 億元。本集團相信,多網共站將成為網 絡建設的趨勢,因此多頻/多系統天線也是 未來天線系統產品的發展趨勢,上述業務發 展有助於本集團在這一領域保持技術的領先 優勢。

中國國內網絡運營商採購,過去歷年都存在 週期波動,通常下半年高於上半年,海外 項目預計在2012年下半年也將進入交付。 因此,預計天線系統產品仍存在積極增長機 會。

### Base station RF subsystem

Procurement and demand for the Group's products from European customers (such as Nokia Siemens) reduced substantially due to continued instability of European economy. For the six months ended 30 June 2012, revenue from base station RF subsystem products decreased approximately 48.2% to approximately RMB139.1 million as compared with the corresponding period of 2011.

For the six months ended 30 June 2012, revenue from base station RF subsystem products for 3G usage increased by 45.0% to approximately RMB41.93 million as compared with the corresponding period last year. Whereas, revenue from base station RF subsystem products for 2G usage recorded significant decrease of approximately 66.9% to approximately RMB74.57 million as compared with the corresponding period of 2011. With reduced demand and increased competition, the price of conventional products also declined, resulting in reduced gross profit margin of RF subsystems.

Meanwhile, the Group won various R&D projects for TD-LTE RF subsystems from global major systems equipment providers such as Ericsson, Nokia Siemens, Alcatel-Lucent and ZTE Corporation. The Group believes that diversified customers and development of high-end products will facilitate growth of market share, performance and profitability of the Group's RF subsystem products in the LTE era.

### Coverage extension solution

The Group dedicate to achieve a balanced portfolio of products. During the first half of 2012, revenue from the coverage extension solution decreased by 39.6% as compared with the corresponding period of 2011. Of which revenue from other products recorded a significant decrease of approximately 90.4% to approximately RMB1.30 million. The Group slightly reduced approximately 10.9% sales of aesthetic antennas products to overseas markets, and aesthetic antennas recorded sales of approximately RMB23.27 million in the first half of 2012. However, aesthetic antenna projects whose delivery was initiated by the Company in the first half of 2012 increased by almost 100% as compared to the same period of the previous year. It is anticipated the delivery of most projects will be completed in the second half of 2012.

### 基站射頻子系統

由於歐洲經濟形勢的持續動盪,歐洲客戶(如諾基亞西門子)對本集團的產品採購需求 大幅減少。截至2012年6月30日止六個月, 基站射頻子系統產品的收入較2011年同期減 少約48.2%至約人民幣約1.391億元。

截至2012年6月30日止六個月,運用3G之基站射頻子系統的收入較上年同期增加45.0%至約人民幣4,193萬元。而運用2G之基站射頻子系統的收入較2011年同期大幅減少約66.9%至約人民幣7,457萬元。由於需求減少而競爭加劇,常規產品的售價亦有所下降,引致射頻子系統毛利率有所減低。

與此同時,本集團獲得了全球各主要系統設備商(如愛立信、諾基亞西門子、阿爾卡特朗訊與中興通訊等)的TD-LTE射頻子系統的多個研發項目。本集團相信,多元化的客戶與高端化的產品發展,有助於提升本集團射頻子系統產品在LTE時代的市場份額、業績增長與盈利能力。

### 覆蓋延伸方案

本集團致力於打造平衡的產品組合。2012年上半年,本集團覆蓋延伸方案分部的收入較2011年上半年下降39.6%。其中,其他產品的銷售額大幅減少約90.4%至約人民幣130萬元。本集團略減少了約10.9%美化天線產品的外銷,2012年上半年錄得約人民幣2,327萬元美化天線的銷售額,但2012年上半年公司啟動交付的美化天線項目較上年同期錄得近翻番,預計在2012年下半年大部分能交付完成。

### Customers

During the first half of 2012, sales to the PRC network operator China Mobile Communication Corporation remained basically the same as the corresponding period last year, at approximately RMB48.1 million; while sales to China Unicom Telecommunications Corporation and China Telecommunications Corporation increased by approximately 61.9% and 42.6% to approximately RMB82.37 million and RMB10.24 million, respectively as compared with the first half of 2011. Because of business competition and the enhancement of network quality, the network construction demand of domestic operators increased as compared to the previous year. Particularly in the 3G and TD-LTE sectors, the Group is expected to achieve further revenue growth from it.

We are committed to providing quality and sophisticated products and building long-term relationships with our customers. With the combined advantages in technologies and pricing, the Group managed to maintain stable supply relationship with a number of network solution provider customers. However, affected by the global macroeconomy, various overseas operators reduced capital expenditure, leading to a decline in the business of various customers of the Company. This was particularly obvious for the European market. During the first half of 2012, sales to ZTE Corporation and Alcatel-Lucent decreased by approximately 25.0% and 41.3% to approximately RMB97.50 million and RMB43.99 million, respectively as compared with the corresponding period of 2011. Being affected by the business restructuring of Nokia Siemens, sales to the same decreased by approximately 86.7% to approximately RMB12.72 million as compared with the corresponding period last year.

### **Gross Profit**

Our gross profit reduced by approximately RMB18.37 million or 19.1% from approximately RMB96.00 million in the first half of 2011 to approximately RMB77.63 million in the first half of 2012.

During the six months ended 30 June 2012, our overall gross profit margin was 22.6%, which represented a slight increase as compared with 21.9% of the corresponding period last year. Increased sales of aesthetic antennas and antennas for overseas projects have driven the increase in gross profit margin of the Group in the first half of 2012. However, the increase was partially offset by reduced demand from network solution providers, intensified competition among the vendors in the PRC, and increased cost.

### 客戶

2012年上半年向中國網絡運營商中國移動通信集團公司的銷售較上年同期基本持平,錄得約人民幣4,810萬元,向中國聯合網絡通信集團有限公司及中國電信集團公司的銷售較2011年上半年分別增加約61.9%及42.6%至約人民幣8,237萬元及人民幣1,024萬元。由於業務競爭與加強網絡質量,國內運營商的網絡建設需求較上年有所增長,特別是在3G及TD-LTE領域,本集團有望從中獲得進一步收入增長。

我們提供質素優良產品的承諾以及與客戶建立的長期關係,以及技術與價格的綜合優勢,使本集團在全球多個網絡解決方案供應商客戶的供應關係如終穩定。但受全球宏觀經濟影響,海外的多個運營商減緩了資本開支,致多個公司客戶的業務需求下滑,歐洲市場尤為顯著。2012年上半年向中興通訊與阿爾卡特朗訊的銷售額較上年同期分別減少約25.0%及41.3%至約人民幣9,750萬元及約人民幣4,399萬元。受諾基亞西門子網絡業務調整的影響,2012年上半年對其的銷售額較上年同期減少約86.7%至約人民幣1,272萬元。

### 毛利

毛利由2011年上半年約人民幣9,600萬元減少約人民幣1,837萬元或19.1%至2012年上半年約人民幣7,763萬元。

截至2012年6月30日止六個月,本集團整體 毛利率為22.6%,與去年同期21.9%比較,略 有上升。本集團在2012年上半年美化天線與 海外項目的天線銷售增長推動毛利率上升, 但被網絡解決方案供應商需求減少、中國賣 方間競爭激烈及成本上升所部分抵消。

Due to rising proportion of antenna for 3G usage sold to domestic network operator customers and growth of sales of antennas to overseas projects, the gross profit margin of antenna system products increased from 23.6% in the corresponding period of 2011 to 27.9% in 2012. We expect the gross profit margin of antenna system products to increase in the second half of the year as the proportion of 3G and TD-LTE increases further and sales in overseas markets grow.

Being affected by decreasing demand of network solution provider customers, intensified competition among vendors in the PRC and demand from European customers for certain products which are at the end of their life cycles, the gross profit margin of our base station RF subsystem decreased from 20.8% in the corresponding period of 2011 to 15.9% in 2012. The delivery of various new product projects to European customers will see an increase in 2012. It is anticipated the overall switch will be completed in 2013. We expect that the gross profit margin will be lifted with increased production of new products for network solution provider customers, rising proportion of 3G and 4G usage products as well as strengthened transfer of production to the mainland and investment in vertical integration of internal supply (such as die casting, machining and plating) in the second half of 2012.

### Other Income

Other income decreased to approximately RMB7.58 million, which was mainly attributable to the decreased government subsidies received by the Group.

### Distribution and Selling Expenses

Distribution and selling expenses decreased from approximately RMB21.13 million in the first half of 2011 to approximately RMB18.07 million in the first half of 2012, which was primarily attributable to the decrease in the sales of base station RF subsystem products resulting in the decrease in the transportation and logistics costs. Furthermore, decrease in sales of coverage extension solution products attribute to lowered communication costs, transportation costs and agency fees. The reductions made to operating and travel expenses also correspond to lower overall distribution and selling expenses.

受銷售給中國國內運營商客戶3G天線的比重上升及海外項目的天線銷售增長,天線系統產品毛利率從2011年同期的23.6%上升至2012年的27.9%。預計3G與TD-LTE比重的進一步增加以及國外市場銷售的增長,將有助於天線產品毛利率的提高。

由於對網絡解決方案供應商客戶需求減少以及中國賣方間競爭激烈,歐洲客戶的部分產品需求處於產品生命週期末期,基站射頻子系統產品的毛利率從2011年同期的20.8%降至2012年15.9%。2012年對歐洲客戶的多個新品項目將進入爬坡交付,預計2013年將完成整體切換。預計對網絡解決方案供應商客戶的新產品不斷轉產、3G以及4G產品比重不斷擴大,以及在2012年下半年加大製造向內地轉移以及投資垂直一體化的內部供應(如壓鑄、機加工與電鍍),都將有助於毛利率的提高。

### 其他收入

其他收入減至約人民幣758萬元,主要是由 於本集團所獲政府補助收入減少所致。

### 分銷及銷售開支

分銷及銷售開支由2011年上半年約人民幣 2,113萬元降至2012年上半年約人民幣1,807 萬元,主要由於基站射頻子系統產品銷售減 少,令運輸及物流成本下降所致。此外,覆 蓋延伸方案產品銷售減少,令相關費用如通 訊費、交通費及代理費等費用亦相應下降。 再加上業務費及差旅費亦有所節約,導致整 體分銷及銷售開支下降。

### Administrative Expenses

Administrative expenses increased slightly by approximately RMB0.28 million from approximately RMB35.15 million in the first half of 2011 to approximately RMB35.43 million in 2012 of the same period. The reasons included: (1) corresponding increase in the cost of wages and wage surcharges of the Group; (2) increase in welfare expenses, housing fund expenses and maintenance expenses. Save as the aforesaid, expenses were partly offset by the decreased business charges, audit charges, advisory and consultation charges and decreased exchange losses.

### Research and Development Costs

For the six months ended 30 June 2012, the Group recognised development costs of approximately RMB5.61 million as capitalization expenses. After the capitalization, research and development costs increased by approximately RMB1.20 million from approximately RMB13.73 million in the first half of 2011 to approximately RMB14.93 million in the first half of 2012. The increase was mainly attributable to the increased wages and wage surcharges.

### Finance Costs

Finance costs increased from zero in the first half of 2011 to approximately RMB0.161 million in the first half of 2012.

### Profit Before Taxation

Profit before taxation decreased by approximately RMB17.66 million, or approximately 51.5%, from approximately RMB34.28 million in the first half of 2011 to approximately RMB16.62 in the first half of 2012. Net profit margin before tax charges reduced from approximately 7.8% in 2011 to approximately 4.8% in 2012.

### Income Tax Expenses

Our income tax expenses decreased by approximately RMB4.18 million from approximately RMB6.48 million in 2011 to approximately RMB2.30 million in 2012. Our effective tax rates calculated from the tax charged to the consolidated statements of comprehensive income over the profit before tax were approximately 13.8% and 18.9% for 2012 and 2011, respectively.

### 行政開支

行政開支由2011年上半年約人民幣3,515萬元輕微增加約人民幣28萬元至2012年同期約人民幣3,543萬元,主要由於(1)本集團的工資及工資附加費費用相應增加所致;(2)福利支出、住房公積金支出及維修開支增加。上述所增加開支部分被業務費、審計費、顧問及諮詢費用減少及滙兑虧損減少所抵銷。

### 研究及開發成本

截至2012年6月30日止六個月,本集團確認約人民幣561萬元為資本化開支。經資本化後,研究及開發成本由2011年上半年約人民幣1,373萬元增加約人民幣120萬元至2012年上半年約人民幣1,493萬元,增加原因主要是由於工資及工資附加費增加所致。

### 融資成本

融資成本由2011年上半年零增加至2012年 上半年約人民幣16.1萬元。

### 税前利潤

税前利潤由2011年上半年約人民幣3,428萬元減少約人民幣1,766萬元或約51.5%至2012年上半年約人民幣1,662萬元。扣税前的淨利潤率由2011年約7.8%降至2012年約4.8%。

### 所得税開支

所得税開支由2011年約人民幣648萬元減少約人民幣418萬元至2012年約人民幣230萬元。本集團2012年及2011年按於綜合全面收益報表內扣除的税項除以税前利潤計算的實際税率分別約為13.8%及18.9%。

### Profit for the reporting period

Profit for the first half of 2012 decreased by 48.5%, from approximately RMB27.81 million for the corresponding period in 2011 to approximately RMB14.33 million. Our net profit margin was approximately 4.2%, compared to 6.3% for the corresponding period in 2011. The decrease in our net profit margin was the result from increased research and development costs and administrative expenses.

### **FUTURE PROSPECTS**

In the future, the Group will further develop both domestic and international markets, and focus on the market of RF technology of wireless communication, in particular the base station RF technology and RF technology of other wireless communications.

#### Customers

The Group will maintain its focus on global market and provide RF technology solutions to leading network solution providers and network operators.

The Group is one of the few one-stop providers in China who can provide RF solutions to international system providers and network operators. Due to keen competition and global economic condition, customers are more concerned of costs, technologies and qualities. Furthermore, international reputable customers require longer turnaround time and very strict certification requirements on their suppliers. By leveraging on its advantages of cost and technology, the Group has established strong relationships with a number of international well-known customers. We believe this can strengthen our competitiveness in the global market to a greater extent. The Group will further improve its development strategy for overseas markets and international business.

Sales of the Group to domestic and major international network solution providers maintained favorable shares during the first half of 2012. The Group believes that these customers are leading global network solution providers with significant scale of business. The Group believes that we will record continuous revenue growth in the future with mounting delivery of new products to these customers in the second half of 2012.

### 報告期內利潤

2012年上半年利潤由2011年同期約人民幣2,781萬元減少48.5%至約人民幣1,433萬元,淨利潤率約為4.2%,而2011年同期的淨利潤率為6.3%。淨利潤率下降是由於研發成本及行政開支有所增加所致。

### 未來展望

展望未來,本集團將同步關注國內市場與海外市場,繼續專注於無線通信的射頻技術領域,特別是基站射頻技術和其它無線通信的射頻技術。

### 客戶方面

本集團堅持著眼於全球市場,致力於為全球 各領先的網絡方案供應商與網絡運營商提供 射頻技術解決方案。

本集團亦是國內少有的能同時為全球系統設備商與網絡運營商提供射頻解決方案的一站式技術供應商。隨著行業競爭與國際經濟形勢影響,全球客戶更加關注成本、技術與質量。與此同時,全球知名客戶對供應商都有較長週期及非常嚴格的認證要求,而本集團憑藉成本與技術優勢目前已與眾多全球知知等。 不集團在全球市場中的競爭地位。本集團未來將進一步加強海外市場與國際客戶的業務發展戰略。

2012年上半年,本集團對國內與國際主要網絡方案供應商客戶仍保持優勢份額。本集團相信,這些客戶都是全球主要的網絡方案領導者,都有龐大的業務規模,本集團相信隨著對上述客戶的新產品在2012年下半年進入交付爬升,未來仍有機會帶來持續銷售增長。

Meanwhile, the Group believes that PRC network operators will scale up their central bidding procurement process in the second half of 2012, resulting in significantly increased demands for our products from domestic network operators and network solution providers in the second half of 2012. The Group is confident in its annual results of operation for 2012.

同時,本集團亦相信,中國網絡運營商集中招標採購在2012年下半年將加大規模,因此2012年下半年中國網絡運營商與中國網絡方案供應商對本集團產品的需求較上半年將積極增長。本集團對2012年全年的業績仍充滿信心。

#### **Products**

For antenna systems, sales of antenna systems of the Group recorded growth during the first half of 2012 following recovery of overseas markets such as Japan, India. Moreover, there are huge potential for demand from international market which are currently still dominated by overseas brands. The Group has been focusing on improving the technology content of our products to meet the needs of international customers. In the second half of 2012, the Group will strengthen delivery to the global network for European operators such as Telenor, and we expect there are still rooms for growth of demand from overseas projects in the future.

The technology of antenna products are evolving rapidly around the world at present. Integration and multi-system station is the trend of development. The multi-frequencies and multi-systems antenna products developed by the Group encompass a series of products which have passed the tests by and received positive recognition from international customers in network construction. On the other hand, the Group has been cooperating with customers to develop TD-LTE and FDD-LTE antennas. It is believed that the new products will bring more business to the Group in the LTE era.

### 產品方面

在天線系統產品上,隨著日本、印度等海外市場的復蘇,本集團2012年上半年天線產品的銷售錄得增長。並且,國際市場的需求仍存在巨大潛力,並且這一市場目前仍為國外品牌所壟斷,本集團一直專注於產品技術進步,以滿足國際客戶的需求。2012年下半年,本集團對歐洲運營商(如Telenor)在全球網絡的交付將進入更大發展,預計未來海外項目的需求仍有增長空間。

目前全球天線產品技術仍在加快演進,集成化與多網共站已成為趨勢。本集團開發的多頻多系統天線已有系列產品,並在國際客戶的測試與網絡建設中獲得積極認可。同時,本集團與客戶緊密合作,開發TD-LTE與FDD-LTE系列天線,相信能在LTE時代帶來更多增長機會。

In respect of base station RF subsystem products, the Group will continue to enhance cooperation with international network solution providers, expand product portfolios and provide RF subsystem solutions to international customers, including tower amplifiers. Base station RF subsystem products are mainly customized products using the same technology of the relevant base station equipment. Therefore, international network solution providers have very strict technology requirements for their vendors. The Group believes that with the long term and close cooperation with international network solution providers, the Group is well positioned to keep abreast of the advanced technologies of base station RF. We can have better communication with the customers and understand their requirements, which will deepen the trust within us, and the competitive edges of the Group will also be strengthened. In the second half of 2012, delivery of new RF subsystem products to international network solution providers will mount and domestic network construction will enter the peak of delivery. The Group is fully optimistic of its growth for the whole of 2012 and beyond.

In respect of coverage extension products, the optimisation and improvement of 3G network construction will stimulate the demands for base station antennas and base station RF subsystem and boost the demands for Aesthetic Antennas, RF Feeder, In-Building Antennas and relevant technology services.

### Conclusion

The Group is one of the few one-stop solution providers of RF technology for global network operators and network solution providers. The Group has a wide range of reputable customers and diversified income sources, which contributes to the positive and stable growth of the Group.

The Company will continue to optimise its customer base and structure, adapt strategies of product differentiation based on the technology and costs, maximise the market opportunities in 3G, LTE and the new generation wireless technology. The Group will also strive to enhance its integrated competitiveness to ensure the stable growth of the operating results of the Group and to maximise the returns to its shareholders and the society.

在基站射頻子系統產品上,本集團將致力不 斷提高與國際網絡方案供應商的合作規模, 持續擴大產品系列,並向全球運營商客戶提 供塔頂的射頻子系統產品方案,如塔頂放大 器。基站射頻子系統產品多為客戶定制設計 產品,與基站系統設備技術互相影響,因此 全球網絡方案供應商對其供應商有很高的准 入門檻。本集團相信,與全球網絡方案供應 商的多年且深入的商業合作,有利於緊密跟 進基站射頻的前沿技術, 更貼近客戶的需求 與溝通,加深各方客戶信賴,持續加強本集 團的競爭優勢。2012年下半年,本集團對國 際主要網絡方案供應商的射頻子系統產品的 新品進入爬升交付階段以及國內網絡建設進 入交付高峰,本集團對2012年全年及未來增 長亦信心十足。

在覆蓋延伸產品上,國內3G網絡建設的網絡優化及性能改善,除對基站天線與基站射頻子系統的需求外,還將帶來對美化天線、射頻饋線、室內天線以及相關技術服務的需求快速增長。

### 總結

本集團是國內少數能為全球網絡運營商與網絡方案供應商提供一站式解決方案的射頻技術供應商,擁有廣泛的知名客戶和多元化的收入來源,這有利於本集團保持積極而穩定的增長。

本公司將繼續推行客戶規模與結構的優化以及技術領先、成本領先的差異化競爭策略,最大化3G、LTE與下一代無線技術的市場機會,提升本集團的綜合競爭力,實現集團業績的穩健發展,創造價值回饋股東和社會。

### CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES

During the period under review, we have funded our operations and capital requirements from cash generated from our operations, trade credit from our suppliers and the IPO proceeds. We apply cash primarily in satisfying our increased working capital requirements and capital expenditures on purchases of production equipment in Shenzhen, Jian and Xian, China.

As at 30 June 2012, the Group had net current assets of approximately RMB805.3 million (31 December 2011: RMB803.9 million) including inventories of approximately RMB315.5 million (31 December 2011: RMB326.9 million), trade and notes receivables of approximately RMB661.7 million (31 December 2011: RMB689.9 million) and trade and notes payables of approximately RMB393.3 million (31 December 2011: RMB444.1 million).

For the six months ended 30 June 2012, average turnover days of our inventories, trade and notes receivables and trade and notes payables are approximately 223 days (six months ended 30 June 2011: 176 days), 360 days (six months ended 30 June 2011: 286 days) and 291 days (six months ended 30 June 2011: 294 days), respectively. Turnover days are derived by dividing the arithmetic mean of the beginning and ending balances of relevant assets/liabilities classes for the relevant period by sales/cost of sales and multiplying by the number of days in the period. We maintained an adequate level of inventories for possible quick orders to be made by customers. This measure extended the average inventory turnover days. In the meantime, the increased weighting of trade receivables attributable to PRC network operators led to the lengthening of average receivable turnover days. In general, the average credit period for PRC network operators is longer than global network operators and solution providers. We offer credit terms generally accepted in the antennas and base station RF subsystems manufacturing industry to our trade customers.

### 資本結構、流動資金及財務資源

回顧期間本集團已從業務、供應商提供的貿易信貸及首次公開發售所得款項所產生的現金支付本公司營運及資本需求。本集團的現金主要用作滿足本公司更大的營運資金需求及購買本公司在中國深圳、吉安和西安生產設備所需資本開支。

於2012年6月30日,本集團有淨流動資產約人民幣8.053億元(2011年12月31日:人民幣8.039億元),包括存貨約人民幣3.155億元(2011年12月31日:人民幣3.269億元)、應收貿易賬款及應收票據約人民幣6.617億元(2011年12月31日:人民幣6.899億元)以及應付貿易賬款及應付票據約人民幣3.933億元(2011年12月31日:人民幣4.441億元)。

截至2012年6月30日1六個月的存貨平均周 轉日數、應收貿易賬款及應收票據平均周轉 日數及應付貿易賬款及應付票據平均周轉日 數分別為約223日(截至2011年6月30日止 六個月:176日)、360日(截至2011年6月 30日止六個月:286日)及291日(截至2011 年6月30日止六個月:294日)。周轉日數按 有關期間相關資產/負債類別的期初及期末 結餘的算術平均值除以銷售額/銷售成本, 乘以期內天數計算。我們維持充足的存貨, 以應對客戶可能突然發出緊急訂單的情況。 此舉延長了平均存貨周轉日數。與此同時, 由中國網路運營商導致的貿易應收款項增加 延長了應收款項平均周轉日數。整體而言, 國內網路運營商的平均信貸一般較全球網路 運營商及方案供應商的信貸期更長。我們向 貿易客戶提供天線系統及基站射頻子系統製 造行業普遍接受的信貸期。

As at 30 June 2012, the Group pledged bank balance with a value of approximately RMB4.51 million to the bank (31 December 2011: RMB5.74 million), cash and bank balances of approximately RMB244.1 million (31 December 2011: RMB300.1 million) and recorded short term bank borrowings of approximately RMB12.65 million (31 December 2011: RMB42.51 million). The current ratio (current assets divided by current liabilities) increased to approximately 2.6 times as at 30 June 2012 from approximately 2.3 times as at 31 December 2011. The gearing ratio (bank borrowings divided by total assets) was approximately 0.8%, whereas the gearing ratio as at 31 December 2011 was approximately 2.7%.

The Board is of the opinion that the Group has a solid and stable financial position and adequate resources to support the necessary operating funding requirement and foreseeable capital expenditure.

### FOREIGN EXCHANGE EXPOSURE

Renminbi ("RMB") is the functional currency of the Group. Currencies other than RMB expose the Group to foreign currency risk. We have foreign currency sales and purchases and certain trade receivables and bank balances of ours are denominated in United States dollar ("US\$"), Euro ("EUR") and Hong Kong dollars ("HK\$"). We currently do not have a foreign currency hedging policy. However, the management monitors and will consider hedging of foreign currency exposure when the need arises.

After the listing of the Company's shares on the Stock Exchange, our bank balances are substantially denominated in HK\$. The Board considers that the appreciation of RMB should have an unfavourable impact on the Group's financial results. The management is adopting various mechanisms to limit foreign exchange exposure. We have started the conversion of IPO net proceeds into RMB after we got relevant approval from State Administration of Foreign Exchange in June 2010.

於2012年6月30日,本集團有約人民幣451萬元的銀行結餘抵押予銀行(2011年12月31日:人民幣574萬元)、現金及銀行結餘約人民幣2.441億元(2011年12月31日:人民幣3.001億元)及錄得約人民幣1,265萬元短期銀行借款(2011年12月31日:人民幣4,521萬元)。流動比率(流動資產除流動負債)由2011年12月31日的約2.3倍增至2012年6月30日的約2.6倍。槓杆比率(銀行貸款除以總資產)約為0.8%,而2011年12月31日的槓杆比率約為2.7%。

董事會認為本集團財務狀況穩固,財務資源 足以應付必要的經營資金需求及可預見的資 本開支。

### 外匯風險

本集團功能貨幣為人民幣(「人民幣」),非人民幣的貨幣令本集團面對外幣風險。我們有外幣買賣活動,且若干應收貿易賬款及銀行結餘以美元(「美元」)、歐元(「歐元」)及港元(「港元」)計值。我們現時並無外幣對沖政策。然而,管理層會監管情況,必要時會考慮對沖外幣風險。

本公司股份於聯交所上市後,我們的銀行結餘大部分以港元計值。董事會認為人民幣升值會對本集團財務業績有不利影響。管理層正採用各種機制,降低外匯風險。本公司於2010年6月獲得國家外匯管理局的相關批准後,已將首次公開發售所得款項淨額兑換成人民幣。

### APPLICATION OF NET GLOBAL OFFERING PROCEEDS

In December 2009 and January 2010, the Group issued a total of 193,958,000 shares (including 18,443,000 shares issued upon the exercise of over-allocation option). The offer price was HK\$3.38 per share and the net proceeds from the IPO were approximately equivalent to RMB544 million after deduction of related expenses.

As at 30 June 2012, the Company has already applied approximately RMB299 million in accordance with the description of the use of proceeds in the prospectus of the Company dated 4 December 2009 (the "Prospectus"):

- Approximately RMB77 million, RMB38 million, RMB48 million were applied in our office and plants in Shenzhen, Jian and Xian, respectively, for the purchase of equipment, construction and development of production lines and factories buildings;
- Approximately RMB81 million was applied to finance our research and development efforts in Shenzhen, Jian and Xian;
- Approximately RMB55 million was applied as general working capital of the Group.

The balance of the net proceeds will be also applied in line with the description in the Prospectus.

### **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 June 2012, the Group had approximately 2,500 staff. The total staff costs amounted to approximately RMB65.99 million for the six months ended 30 June 2012. The remuneration of the Group's employees is determined on the basis of their responsibilities and industry practices. Regular training is provided to improve the skills and expertise of relevant staff. The Group also grants share options and discretionary bonuses to eligible staff based on their performance.

### 全球發售所得款項淨額使用情況

2009年12月及2010年1月,本集團共發行193,958,000股股份(包括因行使超額配股權而發行的18,443,000股股份)。發售價為每股股份3.38港元,扣除相關費用後,首次公開發售所得款項淨額約等於人民幣5.44億元。

於2012年6月30日,本公司已根據本公司 於2009年12月4日所刊發之招股章程(「招股 章程」)的所得款項用途説明動用了約人民幣 2.99億元:

- 約人民幣7,700萬元、人民幣3,800萬元及人民幣4,800萬元分別在我們的深圳、吉安及西安辦事處及廠房用於購買設備、建設及開發生產線及工廠樓字;
- 約人民幣8,100萬元用於資助我們深圳、吉安及西安的研發工作;
- 約人民幣5,500萬元用作本集團的一般營運資金。

所得款項淨額的結餘亦將根據招股章程所述 而使用。

### 僱員及薪酬政策

於2012年6月30日,本集團有約2,500名員工。截至2012年6月30日止六個月的員工成本總額約人民幣6,599萬元。本集團僱員的薪酬基於職責及行業慣例釐定。本集團提供定期培訓,提高相關僱員的技術及專門知識,亦會根據表現向合資格僱員授出購股權及酌情花紅。

### **CHARGE ON ASSETS**

As at 30 June 2012, bank balances of approximately RMB4.51 million were pledged to bank to secure the banking facilities provided to the Group.

### CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

As at 30 June 2012, the Group had contracted for capital commitments relating to acquisition of property, plant and equipment of approximately RMB17.95 million. The Group did not have any significant contingent liabilities.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

During the six months ended 30 June 2012, a total amount of 1,032,000 shares of the Company had been repurchased at prices ranging from HK\$0.84 per share to HK\$1.02 per share by the Company via the Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The Company had subsequently cancelled 947,000 shares repurchased during the six months ended 30 June 2012. The remaining 85,000 shares repurchased were cancelled in July 2012. Save as mentioned above, neither the Company nor any of its subsidiaries had purchased or sold any of the Company's listed securities during the six months ended 30 June 2012.

### DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2012.

### 抵押資產

於2012年6月30日,本集團有約人民幣451 萬元銀行結餘抵押予銀行,以獲授銀行融 資。

### 或然負債及資本承擔

於2012年6月30日,本集團有關收購物業、 廠房及設備之已訂約之資本承擔約為人民幣 1,795萬元。本集團並無任何重大或然負債。

### 購買、贖回或出售本公司上市證券

於截至2012年6月30日止六個月內,本公司在香港聯合交易所有限公司(「聯交所」)以介乎每股0.84港元至1.02港元之價格,購回本公司之股份合共1,032,000股,本公司隨後於截至2012年6月30日止六個月內註銷947,000股購回之股份。餘下85,000股購回之股份於2012年7月註銷。除此之外,本公司及其附屬公司於截至2012年6月30日止六個月內概無購買或出售本公司之任何上市證券。

### 股息

董事會不建議派付截至2012年6月30日六個 月止之中期股息。

# Other Information 其他資料

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES. UNDERLYING SHARES AND DEBENTURES

As at 30 June 2012, the interests and short positions of the Directors, the chief executive or their associates in the share capital, underlying shares and debentures of the Company or its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positons which they were taken or deemed to have under such provisions of SFO), or which, as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

### Ordinary shares of the Company:

### 董事與高級行政人員於股份、相關 股份及債券的權益及淡倉

於2012年6月30日,董事、高級行政人員 或彼等的聯繫人於本公司或其相聯法團(定 義見證券及期貨條例(「證券及期貨條例」)第 XV部)的股本、相關股份及債券中擁有根據 證券及期貨條例第XV部第7及第8分部須知 會本公司及聯交所的權益及淡倉(包括根據 證券及期貨條例當作或視為擁有的權益或淡 倉),或根據證券及期貨條例第352條須記存 於本公司存置的登記冊內的權益及淡倉,或 根據上市發行人董事進行證券交易的標準守 則(「標準守則」)須知會本公司及聯交所的權 益及淡倉如下:

### 本公司普通股:

Name of Director 董事姓名	Nature of Interest 權益性質	Number of shares 股份數目	Percentage of the Company's issued capital 佔本公司 已發行 股本的百分比
Hu Xiang 胡翔	Personal 個人	25,433,500 Long Position 長倉	3.19%
Shao Zhiguo 邵志國	Personal 個人	27,740,075 Long Position 長倉	3.48%
Yan Andrew Y. 閻焱	Personal 個人	742,500 Long Position 長倉	0.09%
Yang Dong 羊東	Personal 個人	742,500 Long Position 長倉	0.09%

### Other Information 其他資料

### Share options of the Company:

Details of the Directors' interests in share options of the Company are set out in the Section headed "Share Options" in this report.

Save as disclosed above, as at 30 June 2012, none of the Directors or the chief executive of the Company had registered any interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of SFO), or which as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

### 本公司購股權:

董事於本公司購股權擁有的權益詳情載於本報告「購股權」一節。

除上文所披露者外,於2012年6月30日,本公司董事或高級行政人員概無於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)的股份、相關股份或債券中登記持有根據證券及期貨條例第XV部第7及第8分部須知會本公司及聯交所的權益或淡倉(包括根據證券及期貨條例當作或視為擁有的權益或淡倉),或根據證券及期貨條例第352條須記存於本公司存置之登記冊內的權益或淡倉,或根據標準守則須知會本公司及聯交所的權益或淡倉。

## Other Information 其他資料

## SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES AND DEBENTURES

So far as is known to the Directors or Chief Executive of the Company as at 30 June 2012, shareholders (other than Directors or Chief Executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO were as follows:

### Ordinary shares of the Company:

## 主要股東於股份、相關股份或債券中擁有的權益及淡倉

據本公司董事及高級行政人員所知,於2012年6月30日,股東(本公司董事及高級行政人員除外)於本公司股份及相關股份中擁有根據證券及期貨條例第XV部第2及第3分部須向本公司披露的權益或淡倉,或記存於本公司根據證券及期貨條例第336條存置之登記冊的權益或淡倉如下:

### 本公司普通股:

			Percentage of
			the Company's
			issued capital
		Number of	佔本公司
Name of Director	Nature of Interest	shares	已發行
董事名稱	權益性質	股份數目	股本的百分比
	D C : I	220 / 07 200	20.010/
Fangyi Collaboration Holdings Limited	Beneficial owner	230,607,300	28.91%
方誼控股有限公司	實益擁有人	Long position	
		長倉	
SB Asia Infrastructure Fund L.P.	Beneficial owner	168,299,994	21.10%
	實益擁有人	Long position	
		長倉	
SB Asia Pacific Partners L.P.	Interest of a	168,299,994	21.10%
	controlled corporation	Long position	
	受控制公司權益	長倉	

## Other Information 其他資料

### **SHARE OPTION**

Particulars of the Company's share option scheme are set out in note 26 of the Group's annual financial statements for the year ended 31 December 2011.

No options were granted, cancelled or lapsed during the six months ended 30 June 2012.

The following table shows the movements in the share options under Company's share option scheme during the six months ended 30 June 2012:

### 購股權

本公司購股權計劃詳情載於截至2011年12 月31日止年度本集團年度財務報表附註26。

截至2012年6月30日止六個月,並無購股權 授出、注銷或失效。

下表顯示根據本公司購股權計劃截至2012年 6月30日止六個月的購股權變動:

Name 姓名	Date of grant 授出日期	*Exercise price per share (RMB) 每股行使價* (人民幣元)	Exercisable period 可行使期間	Outstanding as at beginning of the period 期初 尚未行使	Lapsed during the period 期內 已失效	Exercised during the period 期內 已行使	Outstanding as at end of the period 期末 尚未行使
Directors: 董事:							
Hu Xiang 胡翔	15.1,2003	0.3208	15.1.2004 - 14.1.2013	4,510,000	_	_	4,510,000
Qu Deqian 屈德乾	15.1,2003	0.3208	15.1.2004 - 14.1.2013	660,000	_	_	660,000
Lai Yongxiang 賴永向	15.1.2003	0.3208	15.1.2004 - 14.1.2013	1,298,000	_	_	1,298,000
Shao Zhiguo 邵志國	15.1.2003	0.3208	15.1.2004 - 14.1.2013	1,875,000	_	_	1,875,000
Sub-total: 小計:				8,343,000	_	_	8,343,000

## Other Information 其他資料

Name 姓名	Date of grant 授出日期	*Exercise price per share (RMB) 每股行使價* (人民幣元)	Exercisable period 可行使期間	Outstanding as at beginning of the period 期初 尚未行使	Lapsed during the period 期內 已失效	Exercised during the period 期內 已行使	Outstanding as at end of the period 期末 尚未行使
Other participants: 其他參與者:							
Participants 參與者	15.1.2003	0.3208	15.1.2004 - 14.1.2013	2,844,000	_	_	2,844,000
Participants 參與者	31.8.2005	0.6655	31.8.2006 - 30.8.2015	330,000	_	_	330,000
Sub-total: 小計:				3,174,000	_	_	3,174,000
Other employees: 其他僱員:							
Employees 僱員	15.1.2003	0.3208	15.1.2004 - 14.1.2013	660,000	_	_	660,000
Employees 僱員	31.8.2005	0.6655	31.8.2006 - 30.8.2015	9,956,500	(13,750)	(258,000)	9,684,750
Sub-total: 小計:				10,616,500	(13,750)	(258,000)	10,344,750
Total: 總計:				22,133,500	(13,750)	(258,000)	21,861,750

The weighted average closing share price immediately before the dates on which the options were exercised was HK\$0.97.

\* Upon passing of resolution for the capitalization issue by a shareholder resolution on I June 2010 and pursuant to the 2003 and 2005 stock incentive plans, the exercise price of the share options granted under these plans and the number of shares to be allotted and issued upon full exercise of the subscription right attaching to the outstanding share options were adjusted in accordance with the terms of the plans and the supplementary guidance attached to the letter from the Stock Exchange dated 5 September 2005 relating to adjustments to share options.

截至購股權獲行使日期前,股份的加權平均 收市價為0.97港元。

\* 於2010年6月1日以股東決議案方式 通過資本化發行後,根據2003年及 2005年股份獎勵計劃,根據該等計劃 所授出購股權的行使價及因全面行使 附有尚未行使購股權之認購權而配發 及發行的股份數目已根據有關計劃條 款及聯交所2005年9月5日有關購股 權調整之函件隨附的補充指引調整。

### Other Information 其他資料

### DIRECTORS' INTERESTS IN CONTRACTS

As at 30 June 2012, Directors' interests in a major customer were as follows:

### ZTE Corporation ("ZTE")

- Hu Xiang, Qu Deqian and Lai Yongxiang, Directors of the Company, are members of the 39 shareholders ("Beneficial Owners") of Fangyi Collaboration Holdings Ltd. ("Fangyi"), a substantial shareholder of the Company.
- The Beneficial Owners had an indirect equity interest of approximately 16.6% in ZTE, one of the top five customers accounted for 28.4% revenue of the Group for the six months ended 30 June 2012, through their shareholdings in Shenzhen Zhongxin Weixiantong Shebei Co., Ltd. ("Shenzhen Weixiantong"). Shenzhen Weixiantong owns 49% shareholding interest in Shenzhen Zhongxingxin Tongxun Shebei Co., Ltd. ("Zhongxingxin"), which in turn had approximately 33.87% shareholding interest in ZTE.
- Hu Xiang, Qu Deqian and Lai Yongxiang together held approximately 6.1% shareholding interests in Shenzhen Weixiantong. Therefore, they have indirect shareholding interests in ZTE through their shareholding interests in Shenzhen Weixiantong.

### 董事於合約中的權益

於2012年6月30日,董事於主要客戶的權益 如下:

中興通訊股份有限公司(「中興通訊」)

- 本公司董事胡翔、屈德乾和賴永向為 本公司主要股東方誼控股有限公司 (「方誼」)的39名股東(實益擁有人」) 之成員。
- 實益擁有人透過於深圳市中興維先通 設備有限公司(「深圳維先通」)的持 股,間接擁有中興通訊(本集團五大客 戶之一,佔本集團截至2012年6月30 日止六個月收入的28.4%)約16.6%的股 權。深圳維先通擁有深圳市中興新通 訊設備有限公司(「中興新」)49%的股 權,中興新則擁有中興通訊約33.87% 的股權。
- 胡翔、屈德乾和賴永向合共持有深圳維先通約6.1%的股權。因此,胡翔、 屈德乾及賴永向透過其於深圳維先通 的股權,間接擁有中興通訊的股權。

## Other Information 其他資料

As at 30 June 2012, directors' interests in major suppliers were as follows:

Shenzhen Kang Cheng Jixie Shebei Co., Ltd. ("Kang Cheng")

- Shao Zhiguo, Director of the Company, has directly maintained approximately 10.5% equity interest in Kang Cheng, a supplier accounted for 7.5% purchases of the Group for the six months ended 30 June.
- The Beneficial Owners have an indirect equity interest in Kang Cheng through their shareholdings in Shenzhen Weixiantong. Shenzhen Weixiantong was a 15% shareholder of Kang Cheng.
- Hu Xiang, Qu Deqian and Lai Yongxiang as members of the Beneficial Owners, therefore, have indirect shareholding interests in Kang Cheng through their shareholding interests in Shenzhen Weixiantong.

Shenzhen Shenglongfeng Industrial Co., Ltd. ("Shenglongfeng")

- Hu Xiang and Shao Zhiguo, Directors of the Company, have directly maintained approximately 2% and 4.7% equity interest in Shenglongfeng, a supplier accounted for 1.3% purchases of the Group for the six months ended 30 June 2012.
- The Beneficial Owners have an indirect equity interest in Shenglongfeng through their shareholdings in Shenzhen Weixiantong. Shenzhen Weixiantong was a 20% shareholder of Shenglongfeng.
- Hu Xiang, Qu Deqian and Lai Yongxiang as members of the Beneficial Owners, therefore, have indirect shareholding interests in Shenglongfeng through their shareholding interests in Shenzhen Weixiantong.

於2012年6月30日,董事於主要供應商的權 益如下:

深圳市康鋮機械設備有限公司(「康鋮」)

- 本公司董事邵志國繼續直接擁有康鋮約10.5%的股權,其乃一家佔本集團截至6月30日止六個月總採購額7.5%的供應商。
- 實益擁有人透過其於深圳維先通的股權,間接擁有康鋮的股權。深圳維先通為康鋮的股東,擁有15%權益。
- 胡翔、屈德乾和賴永向為實益擁有人 的成員,透過其於深圳維先通的股權,間接擁有康鋮的股權。

深圳市盛隆豐實業有限公司(「盛隆豐」)

- 本公司董事胡翔和邵志國繼續直接擁有盛隆豐約2%和4.7%的股權,其乃一家佔本集團截至2012年6月30日止六個月總採購額1.3%的供應商。
- 實益擁有人透過其於深圳維先通的股權,間接擁有盛隆豐的股權。深圳維 先通為盛隆豐的股東,擁有20%權益。
- 胡翔、屈德乾和賴永向為實益擁有人的成員,透過其於深圳維先通的股權,間接擁有盛隆豐的股權。

### Other Information 其他資料

Shenzhen Zhongxingxindi Tongxin Qicai Co., Ltd. ("Zhongxingxindi")

- The Beneficial Owners have an indirect equity interest in Zhongxingxindi, a supplier accounted for 0.9% purchases of the Group for the six months ended 30 June, through their shareholdings in Shenzhen Weixiantong. Shenzhen Weixiantong was a 34.3% shareholder of Zhongxingxindi. Shenzhen Weixiantong owned 49% shareholding interest in Zhongxingxin, which in turn had a 70% shareholding interest in Zhongxingxindi.
- Hu Xiang, Qu Deqian and Lai Yongxiang as members of the Beneficial Owners, therefore, have indirect shareholding interests in Zhongxingxindi through their shareholding interests in Shenzhen Weixiantong.

Save as disclosed above, no Director had a material interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the six months ended 30 June 2012.

### **RELEVANT TRANSACTIONS**

Pursuant to the Articles of Association of the Company ("Articles"), without prejudice to and in addition to complying with the applicable requirements set forth in the Listing Rules and other applicable laws and regulations, the Company has since 17 December 2009, the date on which its shares are listed on the Stock Exchange adopted a stringent system to avoid potential conflict of interests respecting transactions ("Relevant Transactions") in which any Directors are interested in, and transactions with any of our connected persons (as defined under the Listing Rules) or any company in which the controlling shareholder (as defined under the Listing Rules) of the Company or its shareholders, individually or collectively, owns a direct or indirect equity interest of 10% or above (including transactions with ZTE Corporation, Shenzhen Kang Cheng Jixie Shebei Co., Ltd., Shenzhen Zhongxingxindi Tongxin Qicai Co., Ltd., and Shenzhen Shenglongfeng Industrial Co., Ltd.) ("Relevant Companies"), as follows:

深圳市中興新地通信器材有限公司(「中興新地」)

- 實益擁有人透過其於深圳維先通的股權,間接擁有中興新地,其乃一家佔本集團截至6月30日止六個月總採購額0.9%的供應商。深圳維先通為中興新地的股東,擁有34.3%權益。深圳維先通擁有深圳中興新49%的股權,中興新則擁有中興新地70%的股權。
- 胡翔、屈德乾和賴永向為實益擁有人的成員,透過其於深圳維先通的股權,間接擁有中興新地的股權。

除上文所披露者外,概無董事於截至2012年 6月30日止六個月於本公司或其任何子公司 訂立的與本集團業務有關之任何重大合約中 直接或間接擁有重大權益。

### 相關交易

根據本公司章程細則(「細則」),在不違反上市規則及其他相關法律及法規的有關規定且除遵守該等規定外,本公司自2009年12月17日(股份於聯交所上市日期)起採用如下嚴格制度避免董事擁有相關權益的交易與其他關連人士(定義見上市規則)或本公司控股股東(定義見上市規則)或其股東個別或共同擁有直接或間接權益10%或以上的公司之交易(「有關交易」)(包括與中興通訊、深圳市中康 鋮機械設備有限公司、深圳市中興新地通信器材有限公司及深圳市盛隆豐實業有限公司(「有關公司」)的交易)的潛在利益衝突:

## Other Information 其他資料

- (I) Any Relevant Transactions be approved by way of a resolution passed by a majority of the non-executive Directors and independent non-executive Directors, provided that any non-executive Director or independent non-executive Director interested in the transactions in question will declare his or her interest and will abstain from voting on such matters;
- Any Director has a conflict of interest will not participate or be involved in matters relating to the Relevant Transactions;
- (3) An executive committee (the "Executive Committee") comprising the chief financial officer and the deputy financial officer of the Company has been established to monitor, review and manage all Relevant Transactions, and to prepare semi-annual report in relation to the execution of the Relevant Transactions ("Semi-annual Report") for the supervisory committee's (the "Supervisory Committee") review;
- (4) The Supervisory Committee comprising three independent non-executive Directors (each of whom shall not have any interest in any transaction under consideration by the Supervisory Committee and shall not be in a position of conflict of interest when acting in such capacity) has been set up, among other things, to supervise the Executive Committee, review and approve the terms and conditions of continuing connected transactions and Relevant Transactions, devise and review rules and guidelines for the Executive Committee to follow, review Semi-annual Report from the Executive Committee, report its findings to the Board and give recommendations to the Board to ensure that the Relevant Transactions will be entered into in the interest of the Company and its shareholders as a whole; and
- (5) The Board will disclose the decisions, findings and recommendations on the transactions reviewed by the Executive Committee and the Supervisory Committee in the Company's interim and annual reports.

- (I) 任何有關交易由大多數非執行董事及 獨立非執行董事通過決議案批准,惟 任何於交易中擁有權益的非執行董事 或獨立非執行董事須公佈其權益並放 棄就該等事項投票;
- (2) 任何有利益衝突的董事不會參與或干 涉有關交易事宜;
- (3) 成立執行委員會(「執行委員會」)(包括本公司財務總監及財務副總監)監管、檢討及管理所有有關交易並編製訂立有關交易的半年度報告(「半年度報告」)供監事委員會(「監事委員會」)審閱;
- (4) 成立監事委員會(包括三名獨立非執行董事(均無持有監事委員會所考慮任何交易之權益且不會因其監事身份而存在利益衝突))監督執行委員會、檢討及批准持續關連交易及有關交易之條款及條件,修改及審閱執行委員會領之。 遵從的規則及指引,檢討執行委員會的半年度報告,向董事會呈報結果並向董事會提供推薦意見,確保有關交易的訂立符合本公司及其股東整體利益等;及
- (5) 董事會於本公司中期及年度報告中披露執行委員會及監事委員會所審閱有關交易的決定、結果及推薦意見。

### Other Information 其他資料

One meeting was held by the Supervisory Committee to review the report on Relevant Transactions in respect of the sales and purchase entered into by the Group during the six months ended 30 June 2012 with the Relevant Companies pepared by the Executive Committee. As reported by the Supervisory Committee, (i) it had reviewed and approved the master agreements entered into by the Group and the Relevant Companies and considered the terms and conditions therein were fair and reasonable; (ii) it had reviewed the supplier procurement bidding documents and internal procurement procedures of the Group; (iii) it had devised and reviewed rules and guidelines for Executive Committee and the Executive Committee had followed accordingly; and (iv) it had reviewed the report submitted by the Executive Committee. The Supervisory Committee considered Relevant Transactions conducted during the review period were in line with the respective master agreements and the internal procedures of the Group, were on fair and normal commercial terms and there was no other matter that needs to be brought to the attention of the Board and shareholders of the Company.

截至2012年6月30日止六個月,監事委員

### **RELATED PARTY TRANSACTIONS**

Details of the significant related party transactions entered into by the Group are set out in note 14 to the condensed financial statements which did not fall under the definition of "connected transaction" or "continuing connected transaction" under Chapter 14A of the Listing Rules.

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders of the Company.

### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this report, the percentage of the shares of the Company in public hands is in compliance with the prescribed level of the minimum public float as set out in Rule 8.08 of the Listing Rules.

### 關連人士交易

本集團所訂立重大關連人士交易詳情載於簡明財務報表附註14,該等交易並非上市規則第14A章所界定的「關連交易」或「持續關連交易」。

### 優先購股權

本公司的組織章程細則或開曼群島法律並無優先購股權之條文,故本公司須按持股比例 向本公司現有股東發售新股。

### 充足的公眾持股量

根據本公司可公開獲得的資料以及就董事所知,於本報告日期,本公司的公眾持股比例符合上市規則第8.08條規定的最低公眾持股量。

## Other Information 其他資料

### **CORPORATE GOVERNANCE**

The Board has been adamant in upholding high standards of corporate governance to maximize the operational efficiency, corporate values and shareholder returns of the Company. The Company adopted sound governance and disclosure practices and continued to upgrade internal control system, strengthen risk control management and reinforce the corporate governance structure.

The Company has complied with the code provisions of the Code on Corporate Governance Practices (the "CG Code") and the rules on the Corporate Governance Report as set out respectively in Appendices 14 and 23 to the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules") during the six months ended 30 June 2012 except for the deviation of CG Code A.2.1.

The CG Code A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Currently, Mr. Hu Xiang is both the Chairman and chief executive officer of the Company. Mr. Hu is one of the founders of the Group and has extensive experience in the telecommunication industry. Given the current stage of development of our Group, the Board believes that vesting the two roles in the same person provides our Company with strong and consistent leadership and facilitates the implementation and execution of our Group's business strategies. We shall nevertheless review the structure from time to time in light of the prevailing circumstances.

### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. All Directors have confirmed, following specific enquiry by the Company, that they complied with the required standard set out in the Model Code throughout the six months ended 30 June 2012.

### 企業管治

董事會已貫徹維持高水平的企業管治,以實 現本公司最大經營效能、企業價值及股東回 報。本公司運用健全管治及披露慣例,持續 優化內部控制系統,增強風險控制管理及鞏 固企業管治架構。

截至2012年6月30日止六個月期間,除偏離守則條文A.2.1外,本公司已遵守分別載於聯交所證券上市規則(「上市規則」)附錄14及23的企業管治常規守則(「企業管治守則」)的守則條文及企業管治報告的規定。

該企業管治守則條文 A.2.I 規定主席與行政總裁之角色必須分開,不得由同一人士擔任。目前,胡翔先生兼任本公司主席及行政總裁。胡先生為本集團創辦人之一,在電信業有豐富經驗。鑑於本集團現處於發展階段,董事會相信由同一人士擔任上述兩個職位為本公司提供穩健一致的領導,有助實施及執行本集團的業務策略。儘管如此,本公司仍會不時根據現行情況檢討該架構。

### 董事的證券交易

本公司已應用上市規則附錄10所載上市發 行人董事進行證券交易的標準守則(「標準守 則」)。經本公司特定查詢後,所有董事均已 確認自本公司股份於截至2012年6月30日止 六個月期間一直遵守標準守則所載標準。

### Other Information 其他資料

### **AUDIT COMMITTEE**

The Company has set up an audit committee with written terms of reference. The audit committee comprises three independent non-executive Directors. The principal duties of the audit committee include the review and supervision of the Group's financial reporting systems and internal control procedures, review the Group's financial position and review of the relationship with the external auditor of the Company.

The Group's condensed consolidated financial statements for the six months ended 30 June 2012 have been reviewed by the audit committee of the Company, who are of the opinion that such statements comply with the applicable accounting standards and legal requirements, and that adequate disclosures have been made.

### 審核委員會

本公司已設立審核委員會,制訂書面職責範 圍。審核委員會包括三名獨立非執行董事, 主要責任包括審閱及監察本公司的財務匯報 系統及內部監控程序、審核本集團的財務狀 况以及審查本公司與外聘核數師的關係。

本公司審核委員會已審閱本集團截至2012年 6月30日止六個月的簡明綜合財務報表,認 為該等報表符合相關會計準則及法律規定並 已作出充足披露。

On behalf of the Board

MOBI Development Co., Ltd. Hu Xiang Chairman

28 August 2012

代表董事會

摩比發展有限公司 胡翔

主席

2012年8月28日

## Condensed Consolidated Statement of Comprehensive Income 簡明綜合全面收益報表

For the six months ended 30 June 2012 截至2012年6月30日止六個月

The board (the "Board") of directors (the "Directors") of MOBI Development Co., Ltd. (the "Company") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2012 together with the comparative figures for the corresponding period in 2011. These condensed consolidated interim financial statements have not been audited, but have been reviewed by the Company's audit committee.

摩比發展有限公司(「本公司」)董事(「董事」) 會(「董事會」)欣然公佈本公司及其附屬公司 (合稱「本集團」)截至2012年6月30日止六個 月的未經審核簡明綜合中期業績及2011年同 期比較數字。簡明綜合中期財務報表未經審 核,惟已經本公司審核委員會審閱。

2012

For the six months ended 30 June 截至6月30日止六個月

2011

			2012	2011
			2012年	2011年
			(Unaudited)	(Unaudited)
			(未經審核)	(未經審核)
		Notes	RMB' 000	RMB' 000
		附註	人民幣千元	人民幣千元
Revenue	收入	4	342,833	439,185
Cost of sales	銷售成本		(265,206)	(343,184)
Gross profit	毛利		77,627	96,001
Other income	其他收入	4	7,581	8,290
Research and development costs	研發成本		(14,926)	(13,725)
Distribution and selling expenses	分銷及銷售開支		(18,074)	(21,130)
Administrative expenses	行政開支		(35,425)	(35,152)
Finance costs	財務成本	5	(161)	
Profit before taxation	税前利潤		16,622	34,284
Income tax expense	所得税開支	6	(2,297)	(6,477)
Profit and the total comprehensive	本公司擁有人			
income for the period attributable	應佔的期間利潤及			
to owners of the Company	全面收入總額	7	14,325	27,807
Earnings per share	每股盈利			
– basic (RMB cents)	-基本(人民幣分)	9	1.80	3.49
– diluted (RMB cents)	-攤薄(人民幣分)	9	1.75	3.39

# Condensed Consolidated Statement of Financial Position 簡明綜合財務狀況報表

At 30 June 2012 於2012年6月30日

			30 June	31 December
			2012	2011
			2012年	2011年
			6月30日	12月31日
			(Unaudited)	(Audited)
			(未經審核)	(經審核)
		Notes	RMB' 000	RMB' 000
		附註	人民幣千元	人民幣千元
Non-current assets	非流動資產			
Property, plant and equipment	物業、廠房及設備		199,379	203,532
Deposits for purchase of plant and equipment	購買廠房及設備項目按金		27,370	24,818
Prepaid lease payments	預付租賃款項		30,233	20,239
Deferred tax assets	遞延税項資產		6,988	6,063
Intangible Assets	無形資產		15,857	13,481
			279,827	268,133
Current assets	流動資產			
Inventories	存貨		315,484	326,881
Trade receivables	貿易應收賬款	10	561,908	469,117
Notes receivable	應收票據		99,752	220,796
Prepayments, deposits and	預付款項、按金及			
other receivables	其他應收賬款		96,265	77,923
Pledged bank balances	已抵押銀行結餘		4,511	5,738
Bank balances and cash	銀行結餘及現金		244,118	300,112
			1,322,038	1,400,567
Current liabilities	流動負債			
Trade payables	貿易應付賬款	П	320,147	319,064
Notes payable	應付票據		73,107	125,073
Other payables and accruals	其他應付賬款及預提費用		108,073	96,449
Tax payable	應付税項		2,722	10,862
Bank borrowings	銀行借款		12,650	45,209
			516,699	596,657
Net current assets	流動資產淨額		805,339	803,910
Total assets less current liabilities	總資產減流動負債		1,085,166	1,072,043

# Condensed Consolidated Statement of Financial Position 簡明綜合財務狀況報表

At 30 June 2012 於2012年6月30日

			30 June	31 December
			2012	2011
			2012年	2011年
			6月30日	12月31日
			(Unaudited)	(Audited)
			(未經審核)	(經審核)
		Notes	RMB' 000	RMB'000
		附註	人民幣千元	人民幣千元_
Non-current liabilities	非流動負債			
Deferred income	遞延收入		3,849	4,421
Net assets	資產淨額		1,081,317	1,067,622
Capital and reserves	股本及儲備			
Issued capital	已發行股本	12	6	6
Reserves	儲備		1,081,311	1,067,616
	★ △ 司 檢 七 ↓ 座 / L ↔ 四 楼			1.077.700
Equity attributable to owners of the Company	本公司擁有人應佔的股權		1,081,317	1,067,622

# Condensed Consolidated Statement of Changes in Equity 簡明綜合股本變動報表

For the six months ended 30 June 2012 截至2012年6月30日止六個月

				<b>.</b>	Statutory		CI.		
		Id	Cl	Enterprise	surplus	C!-!	Share	Daninad	
		Issued	Share	expansion	reserve	Special	option	Retained	Ŧ . I
		capital	premium	fund	fund	reserve	reserve	profits	Total
		已發行	股份	企業發展	法定盈餘	特別	購股	保留	
		股本	溢價	基金	公積金	儲備	權儲備	盈利	總計
		RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At I January 2012 (audited)	於2012年1月1日								
	(經審核)	6	560,384	3,034	31,326	2,999	4,683	465,190	1,067,622
Exercise of stock options	行使認股證	_	229	_	_	_	(70)	_	159
Profit and the total comprehensive	期間利潤及						,		
income for the period	全面收入總額	_	_	_	_	_	_	14,325	14,325
Shares repurchased	已購回股份	_	(65)	_	_	_	_	_	(65)
Cancellation of repurchased shares	註銷已購回股份	-	(724)	-	-	-	-	-	(724)
At 30 June 2012 (unaudited)	於2012年6月30日								
	(未經審核)	6	559,824	3,034	31,326	2,999	4,613	479,515	1,081,317
At I January 2011 (audited)	於2011年1月1日								
, , , , ,	(經審核)	6	572,675	3,034	25,263	2,999	5,022	428,895	1,037,894
Exercise of stock options	行使認股證	_	892	_	_	_	(290)	_	602
Profit and the total comprehensive	期間利潤及						( * *)		
income for the period	全面收入總額	_	_	_	_	_	_	27,807	27,807
At 30 June 2011 (unaudited)	於2011年6月30日								
	(未經審核)	6	573,567	3,034	25,263	2,999	4,732	456,702	1,066,303

## Condensed Consolidated Statement of Changes in Equity 簡明綜合股本變動報表

For the six months ended 30 June 2012 截至2012年6月30日止六個月

As stipulated by the relevant laws and regulations for foreign investment enterprises in the People's Republic of China (the "PRC"), the Company's PRC subsidiaries are required to maintain two statutory reserves, being an enterprise expansion fund and a statutory surplus reserve fund which are non-distributable. Appropriations to such reserves are made out of net profit after taxation reported in the statutory financial statements of the PRC subsidiaries while the amounts and allocation basis are decided by their respective boards of directors annually. The statutory surplus reserve fund can be used to make up their prior year losses, if any, and can be applied in conversion into capital by means of capitalisation issue. The enterprise expansion fund is used for expanding the capital base of the PRC subsidiaries by means of capitalisation issue.

Under the Companies Law of the Cayman Islands (2009 Revision), the share premium of the Company may be applied for payment of distributions or dividends to shareholders provided that immediately following the date on which the distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business. During 2012 and 2011, dividends, to the extent in excess of the Company's retained profits, were funded out of its share premium.

Special reserve represents the difference between the paid-in capital of MOBI Antenna Technologies (Shenzhen) Co., Ltd. ("MOBI Shenzhen"), a subsidiary of the Company, and the nominal value of the Company's shares issued in connection with the acquisition of MOBI Shenzhen. MOBI Shenzhen was acquired pursuant to the group restructuring, completed on 19 December 2002, at which time the Company entered into an equity transfer agreement for the acquisition of the entire equity interest in MOBI Shenzhen.

根據中華人民共和國(「中國」)外資企業的相關法律及法規規定,本公司的中國附屬子公司須作出兩項不可分派的法定儲備金,即企業發展基金及法定盈餘公積金。該等儲備金的撥款乃由中國子公司法定財務報表內呈報的稅後淨利潤撥出,金額及分配基準每年由其董事會決定。法定盈餘公積金可用作彌補去年的虧損(如有)以及可通過資本化發行轉放股本。企業發展基金則通過資本化發行用作擴充中國子公司的資本基礎。

根據開曼群島公司法(2009年修訂本),本公司的股本溢價可用於向股東支付或分派股息,但緊隨擬作出支付或分派之日期後,本公司須能夠於日常業務過程中支付到期的債務。於2012年及2011年內,若股息超過本公司的保留盈利,則自股份溢價撥付。

特別儲備金指本公司子公司摩比天線技術 (深圳)有限公司(「摩比深圳」)的已繳股本與 本公司就收購摩比深圳發行股份的面值的差 額。摩比深圳乃根據2002年12月19日完成 的集團重組收購,而本公司於同日已就收購 摩比深圳的全部股本權益訂立一項股權轉讓 協議。

# Condensed Consolidated Statement of Cash Flows 簡明綜合現金流量報表

For the six months ended 30 June 2012 截至2012年6月30日止六個月

		For th	e six months
		end	ed 30 June
		截至6月	30日止六個月
		2012	2011
		2012年	2011年
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
Net cash used in operating activities	經營活動所用現金淨額	7,248	(72,001)
Net cash used in investing activities	投資活動所用現金淨額	(29,892)	(25,634)
Net cash (used in) from financing activities	融資活動(所用)產生現金淨額	(33,350)	585
Decrease in cash and cash equivalents	現金及現金等值物減少	(55,994)	(97,050)
Cash and cash equivalents at I January	於1月1日的現金及現金等值物	300,112	437,836
Cash and cash equivalents	於6月30日的		
at 30 June represented by	現金及現金等值物		
bank balances and cash	(即銀行結餘及現金)	244,118	340,786

## Notes to the Condensed Consolidated Financial Statements 簡明綜合財務報表附註

For the six months ended 30 June 2012 截至2012年6月30日止六個月

### I. GENERAL

The Company is a public limited company incorporated in the Cayman Islands and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 17 December 2009. The address of its registered office is Maples Corporate Services Limited P.O. Box 309, Ugland House, Grand Cayman KY-1104, Cayman Islands and its principal place of business is 7 Langshan First Road, Science and Technology Park, Nanshan District, Shenzhen, Guangdong Province, PRC.

The condensed consolidated financial statements are presented in Renminbi ("RMB"), which is the same as the functional currency of the Company and its subsidiaries.

The Company and its subsidiaries' (the "Group") principal business is production and sale of antennas and radio frequency subsystems.

## 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities ("the Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

### 1. 一般資料

本公司為於開曼群島註冊成立的公眾有限公司,其股份於2009年12月17日在香港聯合交易所有限公司(「聯交所」)上市,其註冊辦事處為Maples Corporate Services Limited P.O. Box 309, Ugland House, Grand Cayman KY-II04, Cayman Islands,其主要營業地點為中國廣東省深圳市南山區科技園朗山一路7號。

簡明綜合財務報表以人民幣(「人民幣」)列值,人民幣亦是本公司及其附屬公司的功能貨幣。

本公司及其附屬公司(「本集團」)主要 業務為生產及銷售天線及無線電射頻 子系統。

### 2. 編製基準及主要會計政策

未經審核簡明綜合中期財務報表乃按 照香港會計師公會(「香港會計師公 會」)頒佈的香港會計準則(「香港會計 準則」)第34號「中期財務報告」及香港 聯合交易所有限公司(「聯交所」)證券 上市規則(「上市規則」)附錄16有關披 露規定編製。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

The condensed consolidated interim financial statements does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the annual financial statements for the year ended 31 December 2011.

Except as described below, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2012 are the same as those followed in the preparation of the Group's consolidated financial statements for the year ended 31 December 2011.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA:

- amendments to HKFRS 7 Financial Instruments: Disclosures Transfers of Financial Assets; and
- amendments to HKAS 12 Deferred Tax: Recovery of Underlying Assets.

The directors of the Company anticipate that the application of the above amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

### 2. 編製基準及主要會計政策(續)

簡明綜合中期財務報表不包括財務報表所需一切資料及披露,且應與截至 2011年12月31日止年度的年度財務報表一併閱讀。

除下文所述者外,截至2012年6月30 日止六個月之簡明綜合財務報表所應 用之會計政策及計算方法與編製本集 團截至2011年12月31日止年度之綜 合財務報表所依循者相同。

於本中期期間,本集團首次應用以下 由香港會計師公會頒佈之香港財務報 告準則(「香港財務報告準則」)之修訂 本:

- 香港財務報告準則第7號之修訂 金融工具:披露一金融資產轉 移;及
- 香港會計準則第12號之修訂遞 延税項:收回相關資產。

本公司董事預計,於本中期期間應用 之上述香港財務報告準則之修訂本對 該等簡明綜合財務報表內呈報數額及 /或該等簡明綜合財務報表所載披露 事宜並無重大影響。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 3. SEGMENT INFORMATION

The Group has adopted HKFRS 8 Operating Segments to report segment information for the six months period ended 30 June 2011 and 2012. Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker ("CODM"), being the chief executive officer of the Company, for the purpose of resource allocation and performance assessment. Information reported to the CODM is focused on three principal categories of products - antenna system, base station RF subsystem and coverage extension solution.

No measure of segment assets and liabilities are reported to the CODM for performance assessment and resource allocation. Accordingly, no segment assets and liabilities are presented.

The Group's reportable segments under HKFRS 8 are as follows:

Antenna system - manufacture and sale of antenna system and related products

Coverage extension solution - manufacture and sale of a wide array of coverage products

### 3. 分部資料

本集團已採用香港財務報告準則第8號 營運分部呈報截至2011年及2012年6 月30日止六個月期間的分部資料。營 運分部按本集團最高營運決策人(「最 高營運決策人」,即本公司行政總裁) 為分配資源及評估表現而定期審閱有 關本集團各組成部分的內部報告區 分。向最高營運決策人呈報的資料主 要關於天線系統、基站射頻子系統及 覆蓋延伸方案三大產品類別。

並無為評估表現及資源分配而向最高 營運決策人呈報分部資產及負債,因 此亦無呈列分部資產及負債。

本集團根據香港財務報告準則第8號的 可呈報分部如下:

天線系統一製造及銷售天線系統及相 關產品

基站射頻子系統一製造及銷售基站射 頻子系統及相關產品

覆蓋延伸方案-製造及銷售各種覆蓋 產品

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 3. **SEGMENT INFORMATION** (Cont'd)

Information of segment revenues and segment results

# 3. 分部資料(續)

有關分部收入及分部業績的資料

For the six months ended 30 June

2012	2011
2012年	2011年
(Unaudited)	(Unaudited)
(未經審核)	(未經審核)
RMB' 000	RMB' 000
人民幣千元	人民幣千元

		人民幣千元	人民幣千元
Segment revenues			
Antenna system	天線系統	175,816	124,512
Base station RF subsystem	基站射頻子系統	139,147	268,516
Coverage extension solution	覆蓋延伸方案	27,870	46,157
		342,833	439,185
Segment results	分部業績		
Antenna system	天線系統	41,309	23,779
Base station RF subsystem	基站射頻子系統	14,604	48,361
Coverage extension solution	覆蓋延伸方案	6,788	10,136
		62,701	82,276
Reconciliation of segment results to profit before taxation:	分部業績與税前利潤對賬:		
Other income	其他收入	7,581	8,290
Other expenses	其他開支	(53,499)	(56,282)
Finance costs	財務成本	(161)	_
Profit before taxation	税前利潤	16,622	34,284

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 3. **SEGMENT INFORMATION** (Cont'd)

Information of segment revenues and segment results (Cont'd)

### 3. 分部資料(續)

有關分部收入及分部業績的資料(續)

For the six months ended 30 June 截至6月30日止六個月

 2012
 2011年

 2012年
 2011年

 (Unaudited)
 (Unaudited)

 (未經審核)
 (未經審核)

 RMB' 000
 RMB' 000

 人民幣千元
 人民幣千元

Other segement information 其他分部資料 折舊: Depreciation: 天線系統 2,164 2,352 Antenna system 基站射頻子系統 Base station RF subsystem 5,455 5,088 覆蓋延伸方案 Coverage extension solution 634 873 分部總計 Segment total 8,253 8,313 未分配金額 Unallocated amount 3,047 2,669 集團總計 11.300 10,982 Group total 研發成本: Research and development costs: 天線系統 Antenna system 6,704 5,171 基站射頻子系統 Base station RF subsystem 6,657 6,451 覆蓋延伸方案 1,565 2,103 Coverage extension solution 集團總計 14.926 13.725 Group total

Revenues reported above represent revenues generated from external customers. There are no inter-segment sales during the six months ended 30 June 2011 and 2012.

The accounting policies of the reportable segments are the same as the Group's accounting policies described in the annual report of the Company for the year ended 31 December 2011. The Group does not allocate other income, distribution and selling expenses, administrative expenses, finance costs and income tax expenses to individual reportable segments when making decisions about resources to be allocated to the segments and assessing their performance.

上文呈報的收入為來自外部客戶的收入。截至2011年及2012年6月30日止 六個月並無分部間銷售。

可呈報分部的會計政策與本集團截至 2011年12月31日止年度之年報的會計 政策相同。本集團於決定分配資源予 各呈報分部及評估其表現時,不會將 其他收入、分銷及銷售開支、行政開 支、財務成本及所得税開支分配予個 別呈報分部。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 3. **SEGMENT INFORMATION** (Cont'd)

#### Entity-wide disclosures:

#### Information about products

Revenues from each group of similar products within the reportable segments are as follows:

# 3. 分部資料(續)

#### 實體全面披露資料:

#### 有關產品的資料

可呈報分部內各類似產品組別的收入 如下:

For the six months ended 30 June

截至6月30日止六個月

 2012
 2011年

 2012年
 2011年

 (Unaudited)
 (Unaudited)

 (未經審核)
 (未經審核)

 RMB' 000
 RMB' 000

人民幣千元 人民幣千元 天線系統 Antenna system CDMA/GSM fixed-downtilt antennas<sup>(1)</sup> CDMA/GSM 固定下傾天線(1) 42,197 24,877 CDMA/GSM remote CDMA/GSM 遠程 電調下傾天線(1) 13,505 electric-downtilt antennas(1) 26,516 W-CDMA antennas(3) W-CDMA 天線(3) 37,090 30,631 TD-SCDMA 天線(3) TD-SCDMA antennas(3) 7,345 9,079 多頻/多系統天線(1) Multi-band/Multi-system antennas(1) 30,125 29,357 微波天線 3,124 4,114 Microwave antennas 其他天線 12,949 Other antennas 29,419 175,816 124,512 Base station RF subsystem 基站射頻子系統 CDMA 2000 RF devices(3) CDMA2000 射頻器件(3) 9,730 7,142 CDMA RF devices<sup>(2)</sup> CDMA 射頻器件<sup>(2)</sup> 9,150 9,959 GSM RF devices<sup>(2)</sup> GSM 射頻器件(2) 65,422 215,221 TD-SCDMA RF devices(3) TD-SCDMA 射頻器件(3) 1,568 6,222 W-CDMA RF devices(3) W-CDMA射頻器件<sup>(3)</sup> 15,550 30,632 Other devices 其他器件 22,645 14.422 139,147 268,516

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 3. SEGMENT INFORMATION (Cont'd)

Entity-wide disclosures: (Cont'd)
Information about products (Cont'd)

# 3. 分部資料(續)

實體全面披露資料:(續) 有關產品的資料(續)

		For th	For the six months	
		end	ed 30 June	
		截至6月	Ⅰ30日止六個月	
		2012	2011	
		2012年	2011年	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
		RMB' 000	RMB' 000	
		人民幣千元	人民幣千元	
Coverage extension solution	覆蓋延伸方案			
In-door antennas	室內天線	112	199	
Aesthetic antennas(1)	美化天線(1)	23,272	26,112	
Other products	其他產品	1,302	13,621	
Electric cables	電纜	3,184	6,225	
		27,870	46,157	
		342,833	439,185	

- I Dual/multiple usage
- 2 2G related products
- 3 3G related products

No operating results nor discrete financial information in respect of each group of similar products is presented to CODM.

- l 雙重或多重用途
- 2 2G相關產品
- 3 3G相關產品

概無向最高營運決策人呈報各類似產品組別的經營業績或個別財務資料。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 3. **SEGMENT INFORMATION** (Cont'd)

Entity-wide disclosures: (Cont'd)

Information about major customers

Revenues from customers of the corresponding periods contributing over 10% of the total sales of the Group are as follows:

# 3. 分部資料(續)

實體全面披露資料:(續)

有關主要客戶的資料

來自於有關期間對本集團總銷售額貢獻超過10%的客戶的收入如下:

For the six months ended 30 June

		観至6月	30 日止八個月
		2012	2011
		2012年	2011年
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
Customan	客戶 A <sup>1</sup>	07 502	130 350
Customer A <sup>1</sup>		97,502	130,250
Customer B <sup>3</sup>	客戶B3	82,365	50,870
Customer C <sup>3</sup>	客戶C³	48,100	48,644
Customer D <sup>2</sup>	客戶D <sup>2</sup>	43,994	74,891

- I revenue mainly from antenna system and base station RF subsystem
- 2 revenue mainly from base station RF subsystem
- 3 revenue mainly from antenna system and coverage extension solution

- 主要來自天線系統及基站射頻子系統 的收入
- 2 主要來自基站射頻子系統的收入
- 3 主要來自天線系統及覆蓋延伸方案的 收入

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 3. SEGMENT INFORMATION (Cont'd)

Entity-wide disclosures: (Cont'd)

### Geographical information

The reportable segments of the Group are mainly operated in the PRC and overseas (mainly Japan and Finland). An analysis of the Group's geographical information on revenues attributed to the region on the basis of the customer's location is set out in the following table:

# 3. 分部資料(續)

實體全面披露資料:(續)

#### 地區資料

本集團的可呈報分部主要於中國及海外(主要為日本及芬蘭)經營業務。下 表載列本集團按客戶所在地劃分的地 區應佔收入的地區資料分析:

ended 30 June
截至6月30日止六個月
2012 2011年
2012年 2011年
(Unaudited) (Unaudited)
(未經審核) (未經審核)
RMB' 000 RMB' 000
人民幣千元 人民幣千元

For the six months

PRC	中國	289,85	388,556
Overseas	海外		
Japan	日本	21,848	9
Finland	芬蘭	8,753	25,329
Others	其他	22,38	25,291
Subtotal	小計	52,982	50,629
		342,833	439,185

All non-current assets (other than deferred tax assets) of the Group are located in the PRC.

本集團所有非流動資產(遞延税項資產 除外)均位於中國。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

### REVENUE, OTHER INCOME AND GAINS

# 4. 收益、其他收入及盈利

For the six months ended 30 June 截至6月30日止六個月

2012	2011
2012年	2011年
(Unaudited)	(Unaudited)
(未經審核)	(未經審核)
RMB' 000	RMB' 000
人民憋千元	人民憋千元

		人氏幣十九	人氏常十九
Revenue	收益		
Sale of wireless communication antenna systems,	銷售無線通信天線系統、		
base station RF subsystems and	基站射頻子系統及		
products of coverage extension solution	覆蓋延伸方案產品	342,833	439,185
Other income	其他收入		
Government grants	政府補助金	3,950	4,678
Compensation income	補償收入	509	695
Interest income	利息收入	3,101	2,859
Others	其他	21	58
			0.000
		7,581	8,290

### FINANCE COSTS

# 5. 財務成本

For the six months ended 30 June 截至6月30日止六個月

		2012	2011
		2012年	2011年
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
Interest on bank borrowings	銀行借款利息		
– wholly repayable within five years	- 全部須於五年內償還	161	_

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### INCOME TAX EXPENSE

### 6. 所得税開支

			For the six months ended 30 June	
		截至6.	月30日止六個月	
		2012	2011	
		2012年	2011年	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
		RMB' 000	RMB' 000	
		人民幣千元	人民幣千元	
PRC income tax	中國所得税	3,222	5,974	
Deferred tax	遞延税項	(925)	503	
		2,297	6,477	

The Company was incorporated in the Cayman Islands and is exempted from income tax. It is not subject to tax in other jurisdictions. No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the period.

MOBI Antenna Technologies (Shenzhen) Co., Ltd. ("MOBI Shenzhen") was established in Shenzhen, PRC, with applicable tax rate of 15%.

In 2008, MOBI Shenzhen was a High and New Technology Enterprise defined by Shenzhen Finance Bureau, Administrator of Local Taxation of Shenzhen Municipality and Shenzhen Municipal office of the State Administration of Taxation (the "Authority") and therefore was entitled to 15% preferential tax rate from PRC enterprise income tax for three years starting from 2008, according to the New PRC Enterprise Income Tax Law. On 31 October 2011, the Authority has futher extended the preferential tax rate for further three years. Accordingly, the tax rate for MOBI Shenzhen is 15% for the six months ended 30 June 2011 and 2012. The deferred tax balance has been adjusted to reflect the tax rates that are expected to apply to the respective years when the asset is realised or the liability is settled.

本公司於開曼群島註冊成立,毋須繳納所得稅。亦毋須繳納其他司法權區稅項。期內,本集團並無在香港產生任何應課稅利潤,故並無就香港利得稅作出撥備。

摩比天綫技術(深圳)有限公司(「摩比深圳」)於中國深圳成立,其適用税率為15%。

於2008年,摩比深圳為深圳財政局、深圳市地方稅務局及深圳市國家稅務局(「當局」)所界定的高新科技企業公司,因此可根據新中國企業所得稅之 由2008年起三年以15%的優惠稅率繳納中國企業所得稅。於2011年10月31日,當局已進一步將優惠稅率再延長三年。因此,摩比深圳於截至2011年及2012年6月30日止六個月的稅率與15%。遞延稅項結餘已經調整,以反映預期將於變現資產或結清負債時適用於各年度的稅率。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### **INCOME TAX EXPENSE** (Cont'd) 6.

According to the New PRC Enterprise Income Tax Law, the applicable tax rate of MOBI Telecommunications Technologies (Jian) Co., Ltd. ("MOBI lian") is 25% from 2008. In accordance with the tax legislations applicable to MOBI lian, it was entitled to exemption from PRC enterprise income tax for the two years commencing from its first profit making year of operations in 2006, after offsetting all unexpired tax losses carried forward from previous years, and thereafter, entitled to a 50% relief from PRC enterprise income tax of 25% for the next three years. Accordingly, the tax rate for MOBI lian is 12.5% for the year ended 31 December 2010. The tax rate for MOBI Jian is 25% for the six months ended 30 June 2012.

The applicable tax rate of MOBI Technologies (Xian) Co., Ltd. is 25% for the six months ended 30 June 2012.

#### PROFIT AND THE TOTAL COMPREHENSIVE INCOME FOR THE 7. PERIOD ATTRIBUTABLE TO OWNERS OF THE COMPANY

Profit and the total comprehensive income for the period has been arrived at after charging (crediting) the following items:

#### 所得税開支(續) 6.

根據新中國企業所得稅法,摩比通訊 技術(吉安)有限公司(「摩比吉安」)的 適用税率自2008年起為25%。根據 適用於摩比吉安的税規,摩比吉安享 有中國企業所得税豁免, 自其於扣除 結轉往年的所有未到期税項虧損後的 2006年首個經營獲利年度起計為期兩 年,其後三年獲寬減按25%税率繳納 中國企業所得税的50%。因此,截至 2010年12月31日止年度摩比吉安的 税率為12.5%。摩比吉安的税率於截至 2012年6月30日止六個月為25%。

截至2012年6月30日止六個月摩比科 技(西安)有限公司的適用税率為25%。

#### 本公司擁有人應佔的期間利潤 7. 及全面收入總額

扣除(計入)以下項目後,期間利潤及 全面收入總額為:

> For the six months ended 30 June

2012	2011
2012年	2011年
(Unaudited)	(Unaudited)
(未經審核)	(未經審核)
RMB' 000	RMB' 000
人民幣千元	人民幣千元
11,300	10,982
330	217
263,008	341,676
(104)	3,672

For the six months ended 30 June 2012 截至2012年6月30日止六個月

# 8. DIVIDENDS 8. 股息

		end	For the six months ended 30 June 截至6月30日止六個月	
		2012	2011	
		2012年	2011年	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
		RMB' 000	RMB' 000	
		人民幣千元	人民幣千元_	
Dividends recognised as distribution during the period:	期內確認作分派的股息:			
2010 final dividend of HK\$0.02 per	2010年末期股息每股			
ordinary share	普通股0.02港元	_	13,272	
2011 final dividend of HK\$0.02 per	2011年末期股息每股			
ordinary share and special dividend of	普通股0.02港元及			
HK\$0.01 per ordinary share	特別股息每股普通股			
	0.01港元	19,509	_	
		19,509	13,272	

At the board meeting held on 28 August 2012, the directors of the Company do not recommend any payment of interim dividend for the six months ended 30 June 2012.

本公司董事於2012年8月28日舉行的董事會會議上不建議派付任何截至2012年6月30日止六個月之中期股息。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

### 9. EARNINGS PER SHARE

The earning figures for calculation of the basic and diluted earnings per share attributable to the ordinary owners of the Company are based on the following data:

# 9. 每股盈利

用以計算本公司普通股持有人應佔每 股基本及攤薄盈利的盈利數字乃根據 下列數據計算:

For the six months ended 30 June

		赵工 0 7.	1 20 日亚八周)
		2012	2011
		2012年	2011年
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
Earnings	<i>盈利</i>		
Profit for the period and attributable to	期內本公司擁有人應佔溢利		
owners of the Company	, , , , , , , , , , , , , , , , , , ,	14,325	27,807
Earnings for purpose of basic earnings	用作計算每股基本盈利的盈利		
per share	用作可异母似坐个监机的监机	14,325	27,807
per share		1 1,323	27,007
Earnings for purpose of diluted earnings	用作計算每股攤薄盈利的盈利		
per share		14,325	27,807
Number of shares	股份數目		
Weighted average number of ordinary shares	用作計算每股基本盈利的		
for the purposes of basic earnings per share	普通股加權平均數	798,054	797,754
Effect of dilutive potential ordinary shares	普通股潛在攤薄影響		
– 2003 share options	-2003年購股權	11,847	12,126
- 2005 share options	-2005年購股權	10,110	10,487
Weighted average number of ordinary shares	用作計算每股攤薄盈利的		
for the purpose of diluted earnings per share	普通股加權平均數	820,011	820,367

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 10. TRADE RECEIVABLES

The Group offers credit terms generally accepted in the antenna system, base station RF subsystem and coverage extension solution manufacturing industry to its trade customers, which is around 30 to 240 days for a significant number of the Company's products, although a longer credit term may be extended to certain customers, depending on price, the size of the contract, credibility and reputation of the customers. In order to manage the credit risks associated with trade receivables effectively, credit limits of customers are evaluated periodically. Before accepting any new customer, the Group conducts research on the creditworthiness of the new customer and assesses the potential customer's credit quality. Trade receivables that are neither past due nor impaired have the high ranking record attributable to their corresponding research on the creditworthiness.

The following is an aged analysis based on invoice date of trade receivables net of impairment losses at the end of reporting period:

### 10. 貿易應收賬款

以下為於呈報期末按發票日期計的應 收貿易賬款(扣除減值虧損)的賬齡分析:

		30 June	31 December
		2012	2011
		2012年	2011年
		6月30日	12月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
0 to 30 days	0至30日	103,975	207,131
31 to 60 days	31至60日	77,235	42,154
61 to 90 days	61至90日	32,014	17,525
91 to 120 days	91至120日	25,148	27,290
121 to 180 days	121至180日	77,651	44,993
Over 180 days	超過180日	245,885	130,024
		561,908	469,117

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### II. TRADE PAYABLES

The following is an aged analysis based on invoice date of trade payables at the end of reporting period:

# 11. 貿易應付賬款

於呈報期末按發票日期計的應付貿易 賬款賬齡分析如下:

		30 June	31 December
		2012	2011
		2012年	2011年
		6月30日	12月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
0 to 30 days	0至30日	39,149	32,450
31 to 60 days	31至60日	40,261	36,483
61 to 90 days	61至90日	44,860	25,742
91 to 180 days	91至120日	94,292	99,264
Over 180 days	超過180日	101,585	125,125
		320,147	319,064

Typical credit term of trade payables ranges from 60 to 120 days.

應付貿易賬款的信貸期一般範圍是60 日至120日。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

### 12. ISSUED SHARE CAPITAL OF THE COMPANY

# 12. 本公司已發行股本

		Number of shares 股份數目		Issued capital 已發行股本	
		Six months ended	Year ended	Six months ended	Year ended
		30 June 2012	31 December 2011	30 June 2012	31 December 2011
		截至	截至	截至	截至
		2012年6月30日	2011年12月31日	2012年6月30日	2011年12月31日
		止六個月	止年度	止六個月	止年度
		Ordinary	Ordinary	Ordinary	Ordinary
		shares	shares	shares	shares
		普通股	普通股	普通股	普通股
		' 000	'000	USD	USD
		千股	千股	美元	美元_
Ordinary shares of USD0.000001 each Authorized	每股 0.000001 美元的普通股 <b>法定</b>				
At beginning of the period/year and at end of the period/year	於期/年初 及於期/年末	2,000,000	2,000,000	2,000.00	2,000.00
Issued and fully paid	已發行及繳足				
At beginning of the period/year	於期/年初	798,531	797,148	798.53	797.15
Exercise of share options	行使購股權	258	1,383	0.26	1.38
Cancellation of shares repurchased	註銷已購回股份				
(note a)	(附註a)	(1,081)	_	(1.08)	_
At end of the period/year	於期/年末	797,708	798,531	797.71	798.53

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 12. ISSUED SHARE CAPITAL OF THE COMPANY (Cont'd)

#### 12. 本公司已發行股本(續)

		Six months ended	Year ended
		30 June 2012	31 December 2011
		截至	截至
		2012年6月30日	2011年12月31日
		止六個月	止年度
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		Ordinary	Ordinary
		shares	shares
		Equivalent	Equivalent
		等值普通股	等值普通股
		RMB	RMB
Issued and fully paid	已發行及繳足	人民幣元	人民幣元
At beginning of the period/year	於期/年初	5,600.52	5,591.55
Exercise of share options	行使購股權	1.63	8.97
Cancellation of share repurchased	註銷已購回股份	(7.38)	_
- Carromanon or small or opinionasou		(7.55)	
At end of the period/year	於期/年末	5,594.77	5,600.52

#### Note:

(a) During the six months ended 30 June 2012, a toal amount of 1,032,000 shares of the Company had been repurchased at prices ranging from HK\$0.84 per share to HK\$1.02 per share by the Company via the Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The Company had subsequently cancelled 1,081,000 shares repurchased during the six months ended 30 June 2012. Of which, 947,000 shares were repurchased during the period ended 30 June 2012 and the remaining 134,000 shares were repurchased in December 2011. Accordingly, the issued share capital of the Company was reduced by the norminal value of these shares during the period ended 30 June 2012.

Up to the date of the interim report, the remaining 85,000 shares that were repurchased during the period ended 30 June 2012, together with 313,000 shares repurchased by the Company subsequent to the end of the reporting period in July 2012 were subsequently cancelled by the Company on 30 July 2012.

#### 附註:

(a) 於截至2012年6月30日止六個月內,本公司在香港聯合交易所有限公司 (「聯交所」)以介乎每股0.84港元至 1.02港元之價格,購回本公司之股份 合共1,032,000股。本公司隨後於截 至2012年6月30日止六個月內註銷 1,081,000股購回之股份。其中947,000 股股份於截至2012年6月30日止六個 月內購回,餘下134,000股股份於2011 年12月購回。因此,於截至2012年6 月30日止六個月內,本公司已發行股 本已相應減少,減少金額為該等股份 之面值。

截至中期報告日,餘下85,000股於截至2012年6月30日止期間購回之股份,連同本公司在報告期結束後於2012年7月購回之313,000股股份,已隨後由本公司於2012年7月30日註銷。

For the six months ended 30 June 2012 截至2012年6月30日止六個月

#### 13. CAPITAL COMMITMENTS

### 13. 資本承擔

		30 June	31 December
		2012	2011
		2012年	2011年
		6月30日	12月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		RMB' 000	RMB' 000
		人民幣千元	人民幣千元
Capital expenditure contracted for but not	有關收購物業、廠房及		
provided in the condensed consolidated	設備的已訂約但未有在簡明		
financial statements in respect of the	綜合財務報表撥備的資本開支		
acquisition of property, plant and equipment		17,952	19,718

#### 14. RELATED PARTY TRANSACTIONS

(a) During the period/year, the Group has the following significant transactions with Shenzhen Weixiantong Shebei Co., Ltd. (深圳市中興維先通設備有限公司) which is controlled by a group of common controlling shareholders of the Company and Shenzhen Weixiantong Shebei Co., Ltd. (details of which are set out in the prospectus of the Company dated 4 December 2009).

The significant transaction between the Group and Shenzhen Weixiantong Shebei Co., Ltd. are as follows:

#### 14. 關連人士交易

(a) 於期/年內,本集團與深圳市中 興維先通設備有限公司進行以下 重要交易。本公司及深圳市中興 維先通設備有限公司皆由一群共 同股東所控制(有關詳情載於本 公司於2009年12月4日刊發的 招股章程)。

> 本集團與深圳市中興維先通設備 有限公司之間的重要交易如下:

# For the six months ended 30 June 截至6月30日止六個月

2012	2011
2012年	2011年
(Unaudited)	(Unaudited)
(未經審核)	(未經審核)
RMB' 000	RMB' 000
人民幣千元	人民幣千元
607	562

For the six months ended 30 June 2012 截至2012年6月30日止六個月

### 14. RELATED PARTY TRANSACTIONS (Cont'd)

#### (a) (Cont'd)

# 14. 關連人士交易(續)

#### (a) *(續)*

		30 June	31 December
		2012	2011
		2012年	2011年
		6月30日	12月31日
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		RMB' 000	RMB' 000
Related party balances	關連人士結餘	人民幣千元	人民幣千元
Other receivables	其他應收賬款	72	72
Other payables	其他應付賬款	2	2

Note: The balance is unsecured, interest-free and payable on demand.

附註:結餘為無抵押、免息及於要求 時償還。

### (b) Compensation of key management personnel

The remuneration of directors and other members of key management were as follows:

### (b) 主要管理人員的報酬

董事及主要管理層其他成員的薪 酬如下:

> For the six months ended 30 June 截至6月30日止六個月

		2012 2012年 (Unaudited) (未經審核) RMB' 000 人民幣千元	2011 2011年 (Unaudited) (未經審核) RMB' 000 人民幣千元
Short-term benefits Post-employment benefits	短期福利 離職後福利	1,758 108	1,797 89
		1,866	1,886

The remuneration of directors and key executives is determined having regard to the performance of individuals and market trends.

The retirement benefits scheme contributions of one director were paid by Shenzhen Zhongxin Weixiantong Shebei Co., Ltd. during the six months ended 30 June 2011 and 2012.

董事及主要行政人員的薪酬乃根據個人表現及市場趨勢而釐定。

截至2011年及2012年6月30日 止六個月,一名董事的退休福利 計劃供款由深圳市中興維先通設 備有限公司支付。



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